



एनर्जी एफिशिएंसी सर्विसेज लिमिटेड
विद्युत मंत्रालय के सार्वजनिक क्षेत्र के उपक्रमों की संयुक्त उद्यम कंपनी
ENERGY EFFICIENCY SERVICES LIMITED
A JV of PSUs under the Ministry of Power

Ref. No.: EESL/CS/LC-Bonds/332

Date: 30.05.2023

To,
AGM- Dept. Corporate Services
BSE Limited, P. J. Towers,
Dalal Street, Fort,
Mumbai – 400001

Dear Sir,

Subject: Submission of Audited Standalone and Consolidated Financial Results for the period ended on 31st March 2023 in accordance with the Regulation 52 of the Securities and Exchange Board of India (Listing Obligations & Disclosures Requirements) Regulations, 2015.

Ref: SCRIP CODE -954969

Pursuant to Regulations 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”) and other regulations, if applicable, we hereby inform that the Board of Directors of the Company at its 128th Board Meeting held on 30 May 2023 has, inter-alia, approved the following:

1. Audited Standalone and Consolidated Financial Results, cash flow statement, and Statement of Assets and liabilities for the period ended on 31st March 2023 along with the Auditors’ Report in terms of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations).

In relation to the above, we are enclosing the followings:

1. Auditor's Report on Audited Standalone and Consolidated Financial Results for the financial year ended 31st March 2023.
2. Audited Standalone and Consolidated Financial Results of our Company for the financial year ended 31st March 2023.
3. Declaration on Audit Report with unmodified opinion.
4. Statutory Auditor’s Certificate for asset cover in respect of listed debt securities as of 31st March 2023 pursuant to Regulation 56(1)(d) of SEBI (LODR) Regulations, 2015.
5. Information under Regulations 52(4), 52(7), and 54(2) of SEBI (LODR) Regulations, 2015 for the period ended on 31st March 2022.

Kindly take the same on record.

Thanking You,

For Energy Efficiency Services Limited

Company Secretary & Compliance Officer



Encl.: As above

पंजीकृत कार्यालय: एन. एफ. एल. बिल्डिंग, पाँचवा और छठा तल,
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Independent Auditor's Report on consolidated financial results of Energy Efficiency Services Limited pursuant to the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**To the Board of Directors of 'Energy Efficiency Services Limited'****Report on the audit of the consolidated financial results****Opinion**

We have audited the accompanying consolidated financial results of '**Energy Efficiency Services Limited**' (the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), and its joint venture for the year ended 31 March 2023 (the "Statement"), being submitted by the holding company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements and other financial information of the subsidiaries and joint venture, referred to in '*Other Matters*' section below, the Statement:

i. includes the annual financial results of the following entities:

A Subsidiaries

- 1 Convergence Energy Services Limited – incorporated in India
- 2 EESL Energy Solutions LLC – incorporated outside India
- 3 EESL EnergyPro Assets Limited – incorporated outside India

B Step down subsidiaries

- 1 Anesco Energy Services South Limited – incorporated outside India
- 2 Creighton Energy Limited – incorporated outside India
- 3 EPAL Holdings Limited – incorporated outside India
- 4 Edina Acquisition Limited – incorporated outside India
- 5 Edina Power Services Limited – incorporated outside India
- 6 Edina Limited – incorporated outside India
- 7 Edina UK Limited – incorporated outside India
- 8 Edina Australia Pty Limited – incorporated outside India
- 9 Armoura Holdings Limited – incorporated outside India
- 10 Stanbeck Limited – incorporated outside India
- 11 Edina Manufacturing Limited – incorporated outside India
- 12 Edina Power Limited – incorporated outside India
- 13 EPSL Trigenation Private Limited - incorporated in India

C Joint venture

- 1 Intellismart Infrastructure Pvt. Limited – incorporated in India



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- ii. is presented in accordance with the requirements of regulation 52 of the Listing Regulations in this regard; and
- iii. give a true and fair view in conformity with the applicable Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Companies Act, 2013 ("the Act") read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India, of the net loss and other comprehensive income and other financial information of the Group for the year ended 31 March 2023.

Basis for opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's responsibilities for the audit of the Statement' section of our report. We are independent of the Group and its joint venture, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matters" section below, is sufficient and appropriate to provide a basis for our opinion on the consolidated financial results.

Emphasis of matters

We draw attention to the following matters in the notes to the consolidated financial results:

- a) Necessary rectifications as may be required to be effected in the consolidated financial results upon completion of reconciliation of trade receivables, trade payables, capital work in progress and property, plant and equipment including its physical verification by the holding company. Refer note 6 to the consolidated financial results.
- b) (i) The holding company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc. including for those meters where the billing could not be done (ii) reconciliation of street lights installed/ completed so as to adequately capitalize/ recognize revenue, the effect of these notes shall be considered in the year in which such amendments/ reconciliations/ receipt of data are finalized and amounts determined. Refer note 7 to the consolidated financial results.
- c) Accumulation of trade receivables of holding company to ₹ 4,15,247.63 lakhs against which Expected Credit Loss (ECL) of ₹ 4,153.99 lakhs and ₹ 11,775.03 lakhs created during the quarter and year respectively (cumulative ECL of ₹ 25,194.65 lakhs as at 31 March 2023), based on estimation by the management on the basis of the methodology earlier followed by an external agency, as stated in note 8 to the consolidated financial results.

Our opinion is not modified in respect of these matters.



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Management's responsibilities for the Statement

This Statement has been prepared on the basis of the annual consolidated financial statements. The holding company's Board of Directors are responsible for the preparation and presentation of these consolidated financial results that give a true and fair view of the net loss and other comprehensive income and other financial information of the Group including its joint venture, in accordance with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India and in compliance with regulation 52 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and its joint venture are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and its joint venture and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Directors of the holding company, as aforesaid.

In preparing the consolidated financial results, the respective Board of Directors of the companies included in the Group and its joint venture are responsible for assessing the ability of the Group and its joint venture to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group and its joint venture or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and its joint venture are responsible for overseeing the financial reporting process of the Group and joint venture.

Auditor's responsibilities for the audit of the Statement

Our objectives are to obtain reasonable assurance about whether the consolidated financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



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- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of the consolidated financial statements on whether the company has adequate internal financial controls with reference to consolidated financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its joint venture to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its joint venture to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial results, including the disclosures, and whether the consolidated financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial statements and other financial information of the entities within the Group and its joint venture to express an opinion on the consolidated financial results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated financial results of which we are the independent auditors. For the other entities included in the consolidated financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the holding company and such other entities included in the consolidated financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other matters

- a) We did not audit the financial statements/ information of a foreign branch of the holding company, included in the consolidated financial statements whose financial statements/ information reflects total assets of ₹ 3,753.72 lakhs as at 31 March 2023 and total revenue of ₹ 30.43 lakhs for the year ended on that date, the financial statements/ information of the said branch is certified by the management and has not been audited by any other auditor. Our opinion in so far as it relates to the amounts and disclosures included in respect of the said branch solely on the information certified by the management.

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- b) The consolidated financial results include the audited financial statements of 2 subsidiaries and 13 step down subsidiaries, whose financial statements reflect Group's share of total assets of ₹ 115,793.05 lakhs as at 31 March 2023, Group's share of total revenue of ₹ 78,074.88 lakhs and Group's share of total net loss after tax (including other comprehensive income) of ₹ 2,400.38 lakhs for the year ended 31 March 2023, as considered in the consolidated financial results, which have been audited by their respective independent auditors. The independent auditors' reports on financial statements of these entities have been furnished to us and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the report of such auditors and the procedures performed by us are as stated in paragraph above.
- c) The consolidated financial results include the unaudited financial results of 1 subsidiary, whose financial statements/ financial information reflect Group's share of total assets of ₹ 313.98 lakhs as at 31 March 2023, Group's share of total revenue of ₹ (2.11) lakhs and Group's share of total net loss after tax of ₹ 37.03 lakhs for the year ended 31 March 2023 and 1 joint venture whose financial statements reflect Group's share of total net loss after tax (including other comprehensive expense) of ₹ 101.07 lakhs for the year ended 31 March 2023, as considered in the consolidated financial results. The unaudited interim financial statements/ financial information has been furnished to us by the Board of Directors and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of the said subsidiary and joint venture is based solely on such unaudited financial statements/ financial information. In our opinion and according to the information and explanations given to us by the Board of Directors, these financial statements/ financial informations are not material to the Group.

Our opinion on the consolidated financial results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements certified by the management.

**For S. P. Chopra & Co.
Chartered Accountants
Firm Registration No. 000346N**



**Ankur Goyal
Partner**

**Membership No. 099143
UDIN 23099143BGPMWC2534**

**Place: New Delhi
Date: 30 May 2023**

ENERGY EFFICIENCY SERVICES LIMITED
CIN: U40200DL2009PLC195789
Registered Office: NFL Building, 5th & 6th Floor, Core – III,
SCOPE Complex, Lodhi Road, New Delhi – 110003
Website: www.eesindia.org, E-mail: info@eesl.co.in

Statement of audited consolidated financial results for the year ended 31 March 2023

(₹ in lakhs except as stated otherwise)

Sr. No.	Particulars	Year ended	
		31 Mar 2023	31 Mar 2022
		(Audited)	(Restated) (Audited)
1	Income		
	Revenue from operations	2,39,549.73	2,24,496.31
	Other income	6,848.89	4,656.36
	Total income	2,45,398.62	2,29,152.67
2	Expenses		
	Purchase of stock-in-trade	62,055.80	62,516.87
	(Increase)/ Decrease in inventories	3,097.23	3,548.30
	Employee benefits expense	18,639.28	17,868.73
	Finance costs	49,581.85	40,271.79
	Depreciation and amortization expense	73,784.25	66,921.28
	Other expenses	78,016.65	61,905.10
	Total expenses	2,85,175.06	2,53,032.07
3	Profit/ (Loss) before share of net profits of investments accounted for using equity method and tax	(39,776.44)	(23,879.40)
	Add: Share of net profits of joint ventures accounted for using equity method	(101.07)	(10.94)
4	Profit/ (loss) before tax	(39,877.51)	(23,890.24)
5	Tax expense:		
	Current year	190.69	248.78
	Earlier years	-	72.72
	Deferred tax	(9,082.58)	(6,856.31)
	Total tax expense	(8,891.89)	(6,573.81)
6	Profit/ (loss) for the period/ year	(30,985.62)	(17,316.43)
	Other comprehensive income:		
	Items that will not be reclassified to profit & loss (net of tax)		
	- Net actuarial gains/(losses) on defined benefit plans	53.52	(121.76)
	- Net actuarial gains/(losses) on defined benefit plans of Joint Venture	3.35	-
	Less: Income tax related to these items that will not be reclassified to profit or loss	14.31	(30.64)
7	Items that will be reclassified to profit or loss (net of tax)		
	- Exchange differences on translation of foreign operations	697.71	(624.05)
8	Other comprehensive income for the period/ year (net of income tax)	740.27	(718.17)
9	Total comprehensive income for the period/ year	(30,245.35)	(18,031.60)
10	Earnings per share (EPS) (Face value of ₹ 10/- per share)		
	Basic (₹)	(2.21)	(1.41)
		(Not-Annualised)	(Not-Annualised)
	Diluted (₹)	(2.21)	(1.41)
		(Not-Annualised)	(Not-Annualised)
11	Paid up equity share capital (Face value of ₹ 10/- per share)	1,39,082.00	1,39,082.00
12	Paid up debt capital	4,20,418.96	4,46,563.72
	(Comprising long-term borrowings, net of current maturities)		
13	Reserves excluding revaluation reserves	(47,248.09)	(17,127.85)
14	Net worth	91,633.91	1,21,954.15
15	Debt redemption reserve	2,500.00	7,000.00
16	Debt equity ratio	4.56	3.66
	(Long term debt / total equity)		
17	Debt service coverage ratio	0.65	0.94
	(Profit/ Loss for the year + finance costs + depreciation and amortisation expenses) / (principal repayments of long term borrowings + finance costs)		
18	Interest service coverage ratio	2.94	3.43
	(Profit/ Loss for the year + finance costs + depreciation and amortisation expenses) / (finance costs pertaining to long term borrowings)		
19	Current ratio	1.03	1.19
	(Current assets / Current liabilities)		
20	Long term debt to working capital	23.29	5.10
	(Long term borrowings / working capital)		
21	Bad debts to account receivable ratio		
	(Bad Debts / average trade receivable)		
22	Current liability ratio	0.54	0.50
	(Current liabilities / Total liabilities)		
23	Total debts to total assets	0.69	0.69
	(Total borrowings / Total assets)		
24	Debtors turnover ratio	0.65	0.67
	(Revenue from operations / average trade receivables)		
		(Annualised)	(Annualised)
25	Inventory turnover ratio	11.62	9.90
	(Revenue from operations / average inventory)		
		(Annualised)	(Annualised)
26	Operating margin (%)	32.17	35.04
	(Operating Income / Revenue from operations)		
27	Net profit margin (%)	(12.99)	(7.71)
	(Profit/ Loss for the period / Revenue from operations)		



Notes to audited consolidated financial results:

- 1 The audited consolidated financial results are subject to review by the Comptroller and Auditor General of India under section 143(6) of the Companies Act, 2013.
- 2 The above audited consolidated financial results of the company for three months and year ended 31 March 2023 have been reviewed by the Audit Committee and after recommendation approved by the Board of Directors at their respective meetings held on 30 May 2023. The statutory auditors have conducted the audit of standalone financial results of the Company for three months and year ended 31 March 2023, in accordance with Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI (Listing Obligations and Disclosure Requirements) (Fifth Amendment) Regulations, 2021 and have issued audit report which has been suitably addressed.
- 3 The above audited consolidated financial results have been prepared in accordance with the recognition and measurement principles of applicable Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- 4 As the holding company did not receive any complaints from the Debenture holder(s) hence none was pending as at 31 March 2023.
- 5 Listed non-convertible bonds of the company aggregating to ₹ 26,066.79 Lakhs (including accrued interest) as at 31 March 2023 (₹ 26,072.32 lakhs as at 31 March, 2022) are secured by pari-passu charge on the movable fixed assets of the company both present and future. The company has maintained 100% asset cover sufficient to discharge the principal amount of the said debentures and the interest thereon, in terms of Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 6 **Balance confirmations/ reconciliations**
 - a The Company's property, plant and equipment primarily consists of project assets under ESCO model, which are spread all over the country, however, the physical verification of these assets could not be undertaken, pending finalisation of modalities in view of large quantities per contract/ projects. Company is taking adequate steps to work out the modalities for the same and thereafter physical verification shall be undertaken in the phased manner.
 - b The details/ components of project wise work/ components appearing under capital work-in-progress are under preparation/ compilation in view of number of contracts of large quantities consisting of small items, hence the assessment of stage of completion of such small quantities could not be ascertained due to lack of complete information of its installation from the contractors/ vendors. Appropriate steps have been initiated to compile those details to suitably capitalise these items project wise.
 - c The company's balances lying under trade receivable and trade payables are reconciled in a phased manner. Accordingly, the reconciliation of few parties has been carried out during the quarter/ year. The necessary adjustments if any, which in the view of management may not be material, will be carried out on completion of the exercise.
- 7 **Revenue recognition**
 - a The company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc., the effect of which shall be considered in the year in which such amendments are finalized. Further, as per terms of agreement, revenue from smart meters is to be booked for which reading is captured from various Discoms however where the reading could not be captured due to tele communication issue, TDJ PD cases etc, the Company is taking steps to devise a suitable mechanism to bill for such installed meters.
 - b The details of streetlights installed and completed till date against quantity ordered by Urban Local Bodies (ULB) is under compilation and thereafter adjustment towards capitalization and revenue recognition, if any, will be undertaken. No material differences are envisaged at this stage and the same will be accounted in the year of completion of compilation/ reconciliation.
 - c Under Trigeneneration ESCO segment, the details of bill read/ gas consumption etc. could not be compiled due to non-receipt of relevant data from customers since October 2021. Consequently, the revenue from Trigeneneration project for the three months and year ended could not be recognized and will be recognised in the subsequent period.
- 8 Trade receivables, primarily consisting of dues recoverable from various government bodies/ ULBs, has accumulated to ₹ 4,15,247.63 Lakhs as at 31 March 2023 (₹ 3,74,287.63 lakhs as at 31 March 2022). The company has estimated the amount of ECL on the basis of the methodology earlier followed by an appointed external agency for assessment/ evaluation of credit risk based on factors such as ageing of dues, specific credit circumstances, nature and credit worthiness, historical payment behaviour etc. On the basis thereof, Expected Credit Loss (ECL) of ₹ 4153.89 lakhs and ₹ 11,775.03 lakhs has been created during the three months and year respectively resulting in cumulative ECL of ₹ 25,184.65 lakhs as at 31 March 2023 (₹ 13,419.62 lakhs as at 31 March 2022).
The company is actively pursuing/ following up for the recovery of dues under trade receivables with the support of various stakeholders including the administrative ministry and is confident of recovery of these dues as these are mainly from various government agencies, hence the aforesaid provision is considered adequate by the management.
- 9 The Company has retrospectively restated its audited consolidated financial statements for the year ended 31 March 2023 in accordance with 'Ind AS 8- Accounting Policies, Changes in Accounting Estimates and Errors' on account of major reasons stated below:
 - a The Company had recalculated the depreciation and amortization on its property plant and equipment and intangible assets respectively as per its accounting policies and difference in depreciation and amortization in previous years has been restated. Accordingly, the Company has reduced its property, plant and equipment with corresponding impact in retained earnings by ₹ 702.26 Lakhs as at 1 April 2021. For the year ended 31 March 2023, the Company has recognised additional depreciation of ₹ 1,352.90 Lakhs on property, plant and equipment and reversed amortization on intangible assets by ₹ 2.92 Lakhs.
 - b The Company has reassessed the deferred grant income and grant income in previous years and difference in deferred grant income has been restated. Accordingly, the Company has reduced its deferred grant liability with corresponding impact in retained earnings by ₹ 10.60 Lakhs as at April 2021. For the year ended 31 March 2022, the Company has recognised grant income of ₹ 60.16 Lakhs on deferred grant liability.
 - c The Company has assessed prior period errors in purchases and difference has been restated. Accordingly, the Company has increase its trade payables with corresponding impact in purchases by ₹ 856.76 Lakhs for the year ended 31 March 2022.
 - d The above mentioned adjustments had a consequential impact on deferred tax credit and deferred tax asset. The Company has recognised deferred tax credit of ₹ 102.03 Lakhs as at 1 April 2021 and further credit of ₹ 315.65 Lakhs during the year ended 31 March 2022.



- e The above mentioned adjustments have resulted in decline in other equity as at 1 April 2021 by ₹ 24.18 Lakhs and decline in profit for the year ended 31 March 2022 by ₹ 214.66 Lakhs.
- f The Company has assessed prior period errors in annual maintenance charges and difference has been restated. Accordingly, the Company has increase its trade payables with corresponding impact in retained earning by ₹ 86.70 Lakhs as at April 2021 and with corresponding impact in annual maintenance charges by ₹ 320.56 Lakhs for the year ended 31 March 2022.
- g The Company has assessed prior period errors in revenue from operation and difference has been restated. Accordingly, the Company has increase its trade receivables with corresponding impact in revenue by ₹ 2,286.81 Lakhs for the year ended 31 March 2022.
- h The Company has assessed prior period errors in other expenses and difference has been restated. Accordingly, the Company has decreased its trade payables by ₹ 249.81 Lakhs and decreased its other current assets by ₹ 12.65 Lakhs with corresponding reversal of other expenses by ₹ 237.16 Lakhs for the year ended 31 March 2022.
- 10 Deferred tax assets of ₹ 2,363.17 lakhs and ₹ 8,527.25 lakhs has been recognised during the three months and year respectively (cumulative DTA of ₹ 15,609.98 lakhs as at 31 March 2023) as the management based on their projection is confident that the taxable profit is achievable in near future.
- 11 **Investments by company in subsidiary and joint venture**
- a The company has invested ₹ 4,921.00 lakhs during the nine months (31 March 2022: ₹ 1,000.01 lakhs) in its wholly owned subsidiary namely Convergence Energy Services Limited by acquiring 4,92,10,000 equity shares at a par value of ₹ 10/- per share.
- b The company has invested ₹ 3,993.50 lakhs during the year (31 March 2022: ₹ 2,768.50 lakhs) in its joint venture namely Intellismart Infrastructure Private Limited by acquiring 3,99,35,000 equity shares at a par value of ₹ 10/- per share against right issue.
- c The Company had invested ₹ 18.33 Lakhs during the financial year ended 31 March 2021 and acquired 29% equity stake in a newly formed Company namely EESL Energy Solutions LLC with management control. The JV partners in the meeting held on 27 March 2023 have agreed to liquidate the company after the approval by the Board of the respective JV partners and also the Board of the company which is under process.
- d During the previous financial year, the company's shareholding amounting to ₹ 0.26 lakh in its joint venture namely NEESL Private Limited has reduced from 26% to 2.21% as the joint venture partner has introduced fresh equity in the joint venture company. It resulted into reduction in shareholding and in terms of the joint venture agreement, the company has lost joint control of NEESL Private Limited, which is yet to be ratified by EESL. Further, the said investment is carried at cost considering the value of investment is nominal.
- 12 The group has three reportable segments i.e. sale of goods, sale of services and Industrial Engine & Components which are the group's strategic business units. The strategic business units offer different products and services, and are managed separately as they require different technology and marketing strategies. Segment reporting for the three months and year ended on 31 March 2023 is attached as Annexure-I.
- 13 The group was not required to compile corresponding financial results for three months ended 31 March 2022, 31 December 2022 and 31 March 2023, hence the columns for aforesaid three months have not been incorporated.
- 14 The figures for the corresponding previous period/ year have been regrouped/ reclassified, wherever necessary to make them comparable.
- 15 The subsidiaries, joint venture companies considered in audited consolidated financial results for the year ended 31 March 2023 are as under:

Sr. No.	Company	Ownership (%)
Subsidiary Company - Incorporated in India		
1	Convergence Energy Services Limited (incorporated in India)	100.00%
Subsidiary Company - Incorporate outside India		
2	EESL EnergyPro Assets Limited (incorporated in United Kingdom)	86.80%
3	EESL Energy Solutions LLC (incorporated in United Arab Emirates)	29.00%
Step-down Subsidiary Company - Incorporated in India		
1	EPSL Trigenation Private Limited	86.80%
Step-down Subsidiary Company - Incorporated outside India		
1	Anesco Energy Services South Ltd	86.80%
2	Creighton Energy Limited	86.80%
3	EPAL Holdings Limited	86.80%
4	Edina Acquisition Limited	86.80%
5	Edina Power Services Limited	86.80%
6	Edina Limited	86.80%
7	Edina UK Limited	86.80%
8	Edina Australia Pty Limited*	86.80%
9	Armoura Holdings Limited	86.80%
10	Stanbeck Limited	86.80%
11	Edina Manufacturing Limited	86.80%
12	Edina Power Limited	86.80%



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(% in lakhs except as stated otherwise)

Particulars	As at	As at
	31 Mar 2023 (Audited)	31 Mar 2022 (Restated) (Audited)
Assets		
Non-current assets		
Property, plant and equipment	2,86,671.31	3,01,040.76
Capital work-in-progress	1,21,466.59	1,05,524.25
Right-of-use assets	1,985.80	1,410.84
Goodwill	48,699.23	47,601.52
Other intangible assets	7,518.13	7,278.79
Investments in joint venture accounted for using equity method	6,513.26	2,618.32
Financial assets		
Investments	0.26	1,841.75
Loans	7,787.52	7,112.14
Other financial assets	14,150.36	15,736.25
Deferred tax assets (net)	17,418.78	8,283.35
Other non-current assets	-	5,848.44
Total non-current assets	5,12,211.24	5,04,296.41
Current assets		
Inventories	20,376.30	20,672.81
Financial assets		
Trade receivables	3,81,758.88	3,56,267.93
Cash and cash equivalents	50,059.73	76,501.36
Bank balances other than cash and cash equivalents	23,916.41	29,876.96
Loans	154.42	152.81
Other financial assets	23,322.91	19,586.59
Current tax assets (net)	1,752.33	1,579.89
Other current assets	36,217.36	45,401.72
Total current assets	5,37,558.34	5,50,040.07
Assets held for sale	1,799.28	-
Total Assets	10,51,568.86	10,54,336.48
Equity and Liabilities		
Equity		
Equity share capital	1,39,082.00	1,39,082.00
Other equity	(47,248.09)	(17,127.85)
Equity attributable to owners	91,833.91	1,21,954.15
Non-controlling interests	4,503.07	4,628.17
Total equity	96,336.98	1,26,582.32
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	4,20,418.96	4,46,583.72
Lease liabilities	715.67	308.06
Trade payables		
-total outstanding dues of micro and small enterprises	1,237.53	938.80
-total outstanding dues of creditors other than micro and small enterprises	6,950.78	10,130.39
Other financial liabilities	1,080.58	2,079.96
Provisions	1,139.71	1,383.17
Deferred tax liabilities (net)	311.35	240.53
Other non-current liabilities	3,866.58	3,680.33
	4,35,721.16	4,65,344.96
Current liabilities		
Financial liabilities		
Borrowings	3,09,982.01	2,82,204.52
Lease liabilities	577.78	517.44
Trade payables		
-total outstanding dues of micro and small enterprises	10,477.50	9,197.45
-total outstanding dues of creditors other than micro and small enterprises	1,12,905.98	1,04,037.42
Other financial liabilities	58,630.49	51,217.78
Other current liabilities	26,662.80	15,010.13
Provisions	62.54	68.98
Current tax liabilities (net)	211.62	155.48
Total current liabilities	5,19,510.72	4,62,409.20
TOTAL EQUITY AND LIABILITIES	10,51,568.86	10,54,336.48



		(₹ in lakhs except as stated otherwise)	
Particulars		Year ended	Year ended
		31 Mar 2023	31 Mar 2022 (Restated)
		(Audited)	(Audited)
A	Cash flow from operating activities		
	Profit/ (Loss) before tax	(39,877.51)	(23,890.24)
	Adjustments for:		
	Depreciation and amortization expense	73,784.25	66,921.28
	Finance costs	39,617.76	35,694.68
	Bad debts	4.94	3.42
	Allowance for doubtful receivables	11,775.03	5,642.89
	Provision for interest variance	1,385.85	4,145.96
	Provision for doubtful advances	2,138.22	852.27
	Provision for shortage in inventories	80.64	353.02
	Loss on sale of property, plant and equipment (net)	6.81	3.27
	Interest income	(2,571.00)	(2,134.76)
	Loss on foreign currency transactions and translation (net)	20,513.68	9,245.74
	Grant income	(1,244.31)	(807.74)
	Liquidation damages recovered from vendors	(447.40)	(642.15)
	Liabilities/ excess provisions no longer required, written back	(3.10)	(79.94)
	Share of net profits/(losses) of joint ventures	101.07	10.84
	Operating profit before working capital changes	1,05,264.94	95,318.54
	(Increase) / Decrease in Trade receivables	(38,169.70)	(50,038.96)
	(Increase) / Decrease in Inventories	430.22	3,581.10
	(Increase) / Decrease in loans, other financial assets and other assets	9,144.05	(54.20)
	Increase / (Decrease) in trade payables, other financial liabilities and other liabilities	27,188.10	(14,298.05)
	Increase / (Decrease) in provisions	(196.98)	162.41
	Cash generated from operations post working capital changes	1,03,661.22	34,670.84
	Less: Income tax paid/ (refund)	306.98	722.39
	Net cash generated from operating activities (A)	1,03,354.25	33,948.45
B	Cash flow from investing activities		
	Purchase of property, plant and equipment and intangible assets (including capital work-in-progress and capital advance)	(74,580.12)	(69,063.77)
	Sale of property, plant and equipment	10.43	0.71
	Assets held for sale	1,799.28	
	Investment in subsidiaries and joint venture company	(2,204.93)	(1,796.78)
	Interest received	2,299.02	1,814.62
	Investment in bank balances other than cash and cash equivalents (net)	6,081.61	22,245.21
	Loan given	(433.80)	(367.35)
	Net cash used in investing activities (B)	(67,028.51)	(47,167.36)
C	Cash flow from financing activities		
	Proceeds from share capital	-	40,749.16
	Proceeds from non-current borrowings	55,597.69	52,899.57
	Repayment of non-current borrowings	(1,32,253.02)	(77,073.05)
	Proceeds / (repayments) of current borrowings (net)	32,335.76	38,189.46
	Interest paid	(39,949.86)	(39,054.61)
	Principle payment of lease liabilities	(819.23)	(725.81)
	Interest payment of lease liabilities	(74.57)	(56.03)
	Net cash (used in) / generated from financing activities (C)	(65,163.23)	14,928.71
	Net Increase / (Decrease) in cash and cash equivalents (A+B+C)	(28,837.50)	1,709.79
	Cash and cash equivalents at the beginning of the year	76,501.36	73,787.87
	Exchange difference on translation of foreign currency cash and cash equivalents	2,395.87	1,003.70
	Cash and cash equivalents at the end of the year	50,059.73	76,501.36

For and on behalf of Board of Directors of EESL



Vishal Kapoor
Chief Executive Officer (CEO)

Place: New Delhi
Date: 30 May 2023



ENERGY EFFICIENCY SERVICES LIMITED

CIN: U40200DL2009PLC196789

Registered Office: NFL Building, 5th & 6th Floor, Core – III,
SCOPE Complex, Lodhi Road, New Delhi – 110003Website: www.eeslindia.org, E-mail: info@eesl.co.in**Statement of audited consolidated segment reporting as at 31st March 2023***(₹ in lakhs except as stated otherwise)*

Sl. No.	Particulars	Year ended	
		31 Mar 2023	31 Mar 2022
		(Audited)	(Restated) (Audited)
A.	Segment revenue		
	- Sale of goods	8,930.50	15,924.31
	- Sale of Services	1,55,022.29	1,41,564.08
	- Industrial engine & component	75,868.17	68,314.44
	- Inter-segment revenue	1,271.24	1,306.52
	Total Segment Revenue	2,38,549.72	2,24,496.31
B.	Segment expenses		
	- Sale of goods	7,703.51	16,574.71
	- Sale of Services	1,42,189.78	1,27,829.04
	- Industrial engine & component	76,981.96	67,468.48
	Total Segment expense	2,26,875.25	2,11,872.23
	Segment results		
	- Sale of goods	1,226.99	(650.40)
	- Sale of Services	12,832.51	13,735.04
	- Industrial engine & component	(1,113.79)	845.96
	- Inter-segment revenue	(1,271.24)	(1,306.52)
	Total Segment results	11,674.47	12,624.08
	Less:		
	Unallocated corporate expenses and finance charges net off interest and other income	51,551.98	36,514.32
	Profit/ (Loss) before tax	(39,877.51)	(23,890.24)
C.	Segment assets		
	- Sale of goods	64,567.76	93,297.92
	- Sale of Services	7,75,331.33	7,31,821.18
	- Industrial engine & component	94,763.55	87,185.16
	- Unallocated corporate and other assets	1,16,906.22	1,42,032.22
	Total assets	10,51,568.86	10,54,336.48
D.	Segment Liabilities		
	- Sale of goods	13,274.13	13,602.60
	- Sale of Services	6,52,801.78	6,64,549.76
	- Industrial engine & component	60,896.04	52,307.51
	- unallocated corporate and other liabilities	2,28,459.93	1,97,294.29
	Total liabilities	9,55,231.88	9,27,754.16



(Signature)

S. P. CHOPRA & CO.

Chartered Accountants

Corporate Office
1505, Astralis Supernova
Sector-94, Gautam Buddha Nagar
Noida – 201 301
Phone 0120 - 4516921
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spc1949@spchopra.in

Independent Auditor's Report on standalone financial results of Energy Efficiency Services Limited pursuant to the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To the Board of Directors of 'Energy Efficiency Services Limited'

Report on the audit of the standalone financial results

Opinion

We have audited the accompanying standalone financial results of '**Energy Efficiency Services Limited**' (the "Company") for the quarter and year ended 31 March 2023 (the "Statement"), being submitted by the company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- i. is presented in accordance with the requirements of Regulation 52 of the Listing Regulations in this regard; and
- ii. give a true and fair view in conformity with the applicable Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Companies Act, 2013 (the "Act") read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India of the net loss and other comprehensive income and other financial information of the Company for the quarter and year ended 31 March 2023.

Basis for opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the '*Auditor's responsibilities for the audit of the Statement*' section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the Statement under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion on the Statement.



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Emphasis of matters

We draw attention to the following matters in the notes to the standalone financial results:

- a) Necessary rectifications as may be required to be effected in the standalone financial results upon completion of reconciliation of trade receivables, trade payables, capital work in progress and property, plant and equipment including its physical verification. Refer note 6 to the standalone financial results.
- b) (i) The Company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc. including for those meters where the billing could not be done (ii) reconciliation of street lights installed/ completed so as to adequately capitalize/ recognize revenue, the effect of these notes shall be considered in the year in which such amendments/ reconciliations/ receipt of data are finalized and amounts determined. Refer note 7 to the standalone financial results.
- c) Accumulation of trade receivables to ₹ 4,15,247.63 lakhs against which Expected Credit Loss (ECL) of ₹ 4,153.99 lakhs and ₹ 11,775.03 lakhs created during the quarter and year respectively (cumulative ECL of ₹ 25,194.65 lakhs as at 31 March 2023), based on estimation by the management on the basis of the methodology earlier followed by an external agency, as stated in note 8 to the standalone financial results.

Our opinion is not modified in respect of these matters.

Management's responsibilities for the Statement

This Statement has been prepared on the basis of the annual standalone financial statements. The Company's Board of Directors are responsible for the preparation and presentation of these standalone financial results that give a true and fair view of the net loss and other comprehensive income and other financial information in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and other accounting principles generally accepted in India and in compliance with Regulation 52 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.



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Auditor's responsibilities for the audit of the Statement

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of the standalone financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the standalone financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



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Other matters

- a) The Statement includes the standalone financial results for the quarter ended 31 March 2023, being the balancing figures between the audited figures in respect of full financial year ended 31 March 2023 and the published unaudited year-to-date figures up to the third quarter of the current financial year which were subject to limited review by us.
- b) We did not audit the financial statements/ information of a foreign branch of the company, included in the standalone financial statements of the company whose financial statements/ information reflects total assets of ₹ 3,753.72 lakhs as at 31 March 2023 and total revenue of ₹ 30.43 lakhs for the year ended on that date, the financial statements/ information of the said branch is certified by the management and has not been audited by any other auditor. Our opinion in so far as it relates to the amounts and disclosures included in respect of the said branch solely on the information certified by the management.



Place: New Delhi
Date: 30 May 2023

For S. P. Chopra & Co.
Chartered Accountants
Firm Registration No. 000346N

A handwritten signature in black ink, appearing to read 'Ankur Goyal', written over a horizontal line.

Ankur Goyal
Partner
Membership No. 099143
UDIN 23099143BGPMWD7632

ENERGY EFFICIENCY SERVICES LIMITED
CIN: U40200DL2009PLC196789
Registered Office: NFL Building, 5th & 6th Floor, Core – III,
SCOPE Complex, Lodhi Road, New Delhi – 110003
Website: www.eesindia.org, E-mail: info@eesl.co.in

Statement of audited standalone financial results for three months and year ended 31 March 2023

(₹ in lakhs except as stated otherwise)

Sr. No.	Particulars	Three months ended			Year ended	
		31 Mar 2023 (refer note 12)	31 Dec 2022	31 Mar 2022	31 Mar 2023	31 Mar 2022 (Restated)
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
1	Income					
	Revenue from operations	42,463.11	41,738.15	50,778.47	161,748.21	1,56,204.31
	Other income	1,543.30	1,534.96	(1,651.91)	5,997.84	5,258.56
	Total income	44,006.41	43,273.11	49,126.56	1,67,746.05	1,61,462.87
2	Expenses					
	Purchase of stock-in-trade	(78.39)	1,486.26	3,991.46	5,165.27	11,842.22
	(increase)/ Decrease in inventories	2,101.13	308.61	5,130.70	2,286.64	4,616.88
	Employee benefits expense	2,310.12	1,412.17	2,035.35	6,585.65	5,629.69
	Finance costs	13,057.05	12,290.94	9,660.21	47,954.82	39,070.61
	Depreciation and amortization expense	18,247.70	18,123.32	18,828.52	71,387.04	65,441.85
	Other expenses	12,915.74	19,897.78	22,465.89	70,465.29	56,581.03
	Total expenses	48,553.35	53,529.08	62,112.13	2,03,844.71	1,83,181.28
3	Profit/ (loss) before tax	(4,546.94)	(10,255.97)	(12,985.57)	(36,098.66)	(21,718.41)
4	Tax expense:					
	Current year	53.76	55.80	81.64	199.66	207.93
	Earlier years	-	-	72.72	0	72.72
	Deferred tax	(2,363.17)	(2,149.50)	(4,179.41)	(8,527.25)	(6,666.15)
	Total tax expense	(2,309.41)	(2,093.70)	(4,026.05)	(8,327.59)	(6,385.60)
5	Profit/ (loss) for the period/ year	(2,237.53)	(8,162.27)	(8,960.52)	(27,771.07)	(15,332.91)
6	Other comprehensive income:					
	Items that will not be reclassified to profit & loss (net of tax)					
	Re-measurement (loss)/ gain of defined benefit obligations	4.84	2.79	4.11	53.52	(121.76)
	Less: Income tax related to these items that will not be reclassified to profit or loss	1.22	0.70	1.04	13.47	(30.64)
	Other comprehensive income for the period/ year (net of income tax)	3.62	2.09	3.07	40.05	(91.12)
7	Total comprehensive income for the period/ year	(2,233.91)	(8,160.18)	(8,957.45)	(27,731.02)	(15,424.83)
8	Earnings per share (EPS)					
	(Face value of ₹ 10/- per share)					
	Basic (₹)	(0.16) (Not-Annualised)	(0.59) (Not-Annualised)	(0.71) (Not-Annualised)	(2.00) (Not-Annualised)	(1.26) (Not-Annualised)
	Diluted (₹)	(0.16) (Not-Annualised)	(0.59) (Not-Annualised)	(0.71) (Not-Annualised)	(2.00) (Not-Annualised)	(1.26) (Not-Annualised)
9	Paid up equity share capital (Face value of ₹ 10/- per share)	1,39,082.00	1,39,082.00	1,39,082.00	1,39,082.00	1,39,082.00
10	Reserves excluding revaluation reserves	(40,988.37)	(39,812.15)	(13,257.35)	(40,988.37)	(13,257.35)
11	Net worth	98,093.63	99,269.85	1,25,824.65	98,093.63	1,25,824.65
12	Paid up debt capital (Comprising long-term borrowings, net of current maturities)	4,20,295.09	4,43,069.45	4,46,213.53	4,20,295.09	4,46,213.53
13	Debt redemption reserve	2,500.00	2,500.00	7,000.00	2,500.00	7,000.00
14	Debt equity ratio (Long term debt / total equity)	4.28	4.46	3.55	4.28	3.55
15	Debt service coverage ratio (Profit/ (Loss) for the year + finance costs + depreciation and amortisation expenses) / (principal repayments of long term borrowings + finance costs)	0.65	0.84	0.99	0.65	0.99
16	Interest service coverage ratio (Profit/ (Loss) for the year + finance costs + depreciation and amortisation expenses) / (finance costs pertaining to long term borrowings)	2.98	3.05	3.45	2.98	3.46
17	Current ratio (Current assets / Current liabilities)	1.10	1.19	1.29	1.10	1.29
18	Long term debt to working capital (Long term borrowings / working capital)	8.85	5.58	3.74	8.85	3.74
19	Bad debts to account receivable ratio (Bad Debts / average trade receivable)	-	-	-	-	-
20	Current liability ratio (Current liabilities / Total liabilities)	0.51	0.48	0.47	0.51	0.47
21	Total debts to total assets (Total borrowings / Total assets)	0.70	0.72	0.69	0.70	0.69

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Sr. No.	Particulars	Three months ended			Year ended	
		31 Mar 2023 (refer note 11)	31 Dec 2022	31 Mar 2022	31 Mar 2023	31 Mar 2022 (Restated)
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
22	Debtors turnover ratio (Revenue from operations / average trade receivables)	0.47 (Annualised)	0.51 (Annualised)	0.62 (Annualised)	0.44 (Annualised)	0.47 (Annualised)
23	Inventory turnover ratio (Revenue from operations / average inventory)	11.61 (Annualised)	11.41 (Annualised)	11.23 (Annualised)	11.06 (Annualised)	8.64 (Annualised)
24	Operating margin (%) (Operating Income / Revenue from operations)	59.38	44.62	33.78	47.76	49.64
25	Net profit margin (%) (Profit/ (Loss) for the period / Revenue from operations)	(5.27)	(19.56)	(17.65)	(17.17)	(9.82)

Notes to audited standalone financial results:

- 1 The audited standalone financial results are subject to review by the Comptroller and Auditor General of India under section 143(6) of the Companies Act, 2013.
- 2 The above audited standalone financial results of the company for three months and year ended 31 March 2023 have been reviewed by the Audit Committee and after recommendation approved by the Board of Directors at their respective meetings held on 30 May 2023. The statutory auditors have conducted the audit of standalone financial results of the Company for three months and year ended 31 March 2023, in accordance with Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI (Listing Obligations and Disclosure Requirements) (Fifth Amendment) Regulations, 2021 and have issued audit report which has been suitably addressed.
- 3 The above audited standalone financial results have been prepared in accordance with the recognition and measurement principles of applicable Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- 4 As the company did not receive any complaints from the Debenture holder(s) hence none was pending as at 31 March 2023.
- 5 Listed non-convertible bonds of the company aggregating to ₹ 28,066.79 Lakhs (including accrued interest) as at 31 March 2023 (₹ 26,072.32 lakhs as at 31 March, 2022) are secured by pari-passu charge on the movable fixed assets of the company both present and future. The company has maintained 100% asset cover sufficient to discharge the principal amount of the said debentures and the interest thereon, in terms of Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 6 **Balance confirmations/ reconciliations**
 - a The Company's property, plant and equipment primarily consists of project assets under ESCO model, which are spread all over the country, however, the physical verification of these assets could not be undertaken, pending finalisation of modalities in view of large quantities per contract/ projects. Company is taking adequate steps to work out the modalities for the same and thereafter physical verification shall be undertaken in the phased manner.
 - b The details/ components of project wise work/ components appearing under capital work-in-progress are under preparation/ compilation in view of number of contracts of large quantities consisting of small items, hence the assessment of stage of completion of such small quantities could not be ascertained due to lack of complete information of its installation from the contractors/ vendors. Appropriate steps have been initiated to compile those details to suitably capitalise these items project wise.
 - c The company's balances lying under trade receivable and trade payables are reconciled in a phased manner. Accordingly, the reconciliation of few parties has been carried out during the quarter/ year. The necessary adjustments if any, which in the view of management may not be material, will be carried out on completion of the exercise.
- 7 **Revenue recognition**
 - a The company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc., the effect of which shall be considered in the year in which such amendments are finalized. Further, as per terms of agreement, revenue from smart meters is to be booked for which reading is captured from various Discons however where the reading could not be captured due to tele communication issue, TD/ PD cases etc, the Company is taking steps to devise a suitable mechanism to bill for such installed meters.
 - b The details of streetlights installed and completed till date against quantity ordered by Urban Local Bodies (ULB) is under compilation and thereafter adjustment towards capitalization and revenue recognition, if any, will be undertaken. No material differences are envisaged at this stage and the same will be accounted in the year of completion of compilation/ reconciliation.
 - c Under Trigenation ESCO segment, the details of bill read/ gas consumption etc. could not be compiled due to non-receipt of relevant data from customers since October 2021. Consequently, the revenue from Trigenation project for the three months and year ended could not be recognized and will be recognised in the subsequent period.
- 8 Trade receivables, primarily consisting of dues recoverable from various government bodies/ ULBs, has accumulated to ₹ 4,15,247.63 Lakhs as at 31 March 2023 (₹ 3,74,267.63 lakhs as at 31 March 2022). The company has estimated the amount of ECL on the basis of the methodology earlier followed by an appointed external agency for assessment/ evaluation of credit risk based on factors such as ageing of dues, specific credit circumstances, nature and credit worthiness, historical payment behaviour etc. On the basis thereof, Expected Credit Loss (ECL) of ₹ 4153.99 lakhs and ₹ 11,775.03 lakhs has been created during the three months and year respectively resulting in cumulative ECL of ₹ 25,194.65 lakhs as at 31 March 2023 (₹ 13,419.62 lakhs as at 31 March 2022). The company is actively pursuing/ following up for the recovery of dues under trade receivables with the support of various stakeholders including the administrative ministry and is confident of recovery of these dues as these are mainly from various government agencies, hence the aforesaid provision is considered adequate by the management.



- 9 The Company has retrospectively restated its audited standalone financial statements for the year ended 31 March 2023 in accordance with 'Ind AS 8- Accounting Policies, Changes in Accounting Estimates and Errors' on account of major reasons stated below:
- The Company had recalculated the depreciation and amortization on its property plant and equipment and intangible assets respectively as per its accounting policies and difference in depreciation and amortization in previous years has been restated. Accordingly, the Company has reduced its property, plant and equipment with corresponding impact in retained earnings by ₹ 702.26 Lakhs as at 1 April 2021. For the year ended 31 March 2023, the Company has recognised additional depreciation of ₹ 1,352.90 Lakhs on property, plant and equipment and reversed amortization on intangible assets by ₹ 2.92 Lakhs.
 - The Company has reassessed the deferred grant income and grant income in previous years and difference in deferred grant income has been restated. Accordingly, the Company has reduced its deferred grant liability with corresponding impact in retained earnings by ₹ 10.60 Lakhs as at April 2021. For the year ended 31 March 2022, the Company has recognised grant income of ₹ 80.16 Lakhs on deferred grant liability.
 - The Company has assessed prior period errors in purchases and difference has been restated. Accordingly, the Company has increase its trade payables with corresponding impact in purchases by ₹ 856.76 Lakhs for the year ended 31 March 2022.
 - The above mentioned adjustments had a consequential impact on deferred tax credit and deferred tax asset. The Company has recognised deferred tax credit of ₹ 102.03 Lakhs as at 1 April 2021 and further credit of ₹ 315.65 Lakhs during the year ended 31 March 2022.
 - The above mentioned adjustments have resulted in decline in other equity as at 1 April 2021 by ₹ 24.18 Lakhs and decline in profit for the year ended 31 March 2022 by ₹ 214.66 Lakhs.
 - The Company has assessed prior period errors in annual maintenance charges and difference has been restated. Accordingly, the Company has increase its trade payables with corresponding impact in retained earning by ₹ 88.70 Lakhs as at April 2021 with corresponding impact in annual maintenance charges by ₹ 320.56 Lakhs for the year ended 31 March 2022.
 - The Company has assessed prior period errors in revenue from operation and difference has been restated. Accordingly, the Company has increase its trade receivables with corresponding impact in revenue by ₹ 2,286.81 Lakhs for the year ended 31 March 2022.
 - The Company has assessed prior period errors in other expenses and difference has been restated. Accordingly, the Company has decreased its trade payables by ₹ 249.81 Lakhs and decreased its other current assets by ₹ 12.65 Lakhs with corresponding reversal of other expenses by ₹ 237.16 Lakhs for the year ended 31 March 2022.
- 10 Deferred tax assets of ₹ 2,363.17 lakhs and ₹ 8,527.25 lakhs has been recognised during the three months and year respectively (cumulative DTA of ₹ 15,909.98 lakhs as at 31 March 2023) as the management based on their projection is confident that the taxable profit is achievable in near future.
- 11 **Investments by company in subsidiary and joint venture**
- The company has invested ₹ 4,921.00 lakhs during the year (31 March 2022: ₹ 1,000.01 lakhs) in its wholly owned subsidiary namely Convergence Energy Services Limited by acquiring 4,92,10,000 equity shares at a par value of ₹ 10/- per share.
 - The company has invested ₹ 3,993.50 lakhs during the year (31 March 2022: ₹ 1808.10 lakhs) in its joint venture namely Intellismart Infrastructure Private Limited by acquiring 3,99,35,000 equity shares at a par value of ₹ 10/- per share against right issue.
 - The Company had invested ₹ 18.33 Lakhs during the financial year ended 31 March 2021 and acquired 29% equity stake in a newly formed Company namely EESL Energy Solutions LLC with management control. The JV partners in the meeting held on 27 March 2023 have agreed to liquidate the company after the approval by the Board of the respective JV partners and also the Board of the company which is under process.
 - During the previous financial year, the company's shareholding amounting to ₹ 0.26 lakh in its joint venture namely NEESL Private Limited has reduced from 26% to 2.21% as the joint venture partner has introduced fresh equity in the joint venture company. It resulted into reduction in shareholding and in terms of the joint venture agreement, the company has lost joint control of NEESL Private Limited, which is yet to be ratified by EESL. Further, the said investment is carried at cost considering the value of investment is nominal.
- 12 Figures for three months ended 31 March 2023 represents the balancing figures between the audited figures for the full financial year ended on 31 March 2023 and published year to date figures of nine months ended on 31 December 2022, which have been subjected to limited review.
- 13 The figures for the corresponding previous period/ year have been regrouped/ reclassified, wherever necessary to make them comparable.
- 14 The company has two reportable segments i.e. sale of goods and sale of services, which are the company's strategic business units. The strategic business units offer different products and services, and are managed separately as they require different technology and marketing strategies. Segment reporting for the three months and year ended 31 March 2023 is attached as **Annexure-I**.




(₹ in lakhs except as stated otherwise)

Particulars	As at	As at
	31 Mar 2023	31 Mar 2022 (Restated)
	(Audited)	(Audited)
Assets		
Non-current assets		
Property, plant and equipment	2,83,413.72	2,97,894.72
Capital work-in-progress	1,21,466.59	1,05,524.25
Right-of-use assets	844.08	1,125.72
Intangible assets	283.33	535.73
Investments in subsidiary and joint venture companies	45,964.48	37,068.31
Financial assets		
Other investments	0.26	0.26
Loans	4,376.46	2,911.06
Other financial assets	10,887.21	12,070.64
Deferred tax assets (net)	15,909.98	7,396.20
Other non-current assets	224.81	6,611.24
Total non-current assets	4,83,370.92	4,71,078.13
Current assets		
Inventories	13,484.63	15,771.27
Financial assets		
Trade receivables	3,77,860.23	3,50,061.12
Cash and cash equivalents	43,024.08	72,992.54
Bank balances other than cash and cash equivalents	21,027.79	29,394.51
Loans	922.71	538.17
Other financial assets	15,013.15	15,097.49
Current tax assets (net)	1,727.82	1,562.90
Other current assets	33,833.26	43,120.68
Total current assets	5,06,893.67	5,28,538.68
Assets held for sale	1,799.28	-
Total Assets	9,92,063.87	9,99,616.81
Equity and Liabilities		
Equity		
Equity share capital	1,39,082.00	1,39,082.00
Other equity	(40,988.37)	(13,257.35)
Total equity	98,093.63	1,25,824.65
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	4,20,295.09	4,46,213.53
Lease liabilities	-	168.66
Trade payables		
-total outstanding dues of micro and small enterprises	1,237.53	938.80
-total outstanding dues of creditors other than micro and small enterprises	6,950.78	10,130.39
Other financial liabilities	1,080.58	2,079.96
Provisions	1,132.16	1,383.17
Other non-current liabilities	3,866.58	3,680.33
	4,34,562.72	4,64,594.84
Current liabilities		
Financial liabilities		
Borrowings	2,76,107.05	2,48,022.54
Lease liabilities	168.66	294.95
Trade payables		
-total outstanding dues of micro and small enterprises	10,339.57	8,689.33
-total outstanding dues of creditors other than micro and small enterprises	99,104.35	91,427.10
Other financial liabilities	55,278.31	49,923.36
Other current liabilities	18,147.38	10,563.11
Provisions	62.54	68.98
Current tax liabilities (net)	199.66	207.95
Total current liabilities	4,59,407.52	4,09,197.32
TOTAL EQUITY AND LIABILITIES	9,92,063.87	9,99,616.81



Handwritten signatures and initials, including a large signature and the initials 'S.P.'.

(₹ in lakhs except as stated otherwise)

Particulars	Year ended	Year ended
	31 Mar 2023	31 Mar 2022 (Restated)
	(Audited)	(Audited)
A Cash flow from operating activities		
Profit/ (Loss) before tax	(36,098.66)	(21,718.41)
Adjustments for:		
Depreciation and amortization expense	71,387.04	65,441.85
Finance costs	37,990.73	34,493.50
Allowance for doubtful receivables	11,775.03	5,642.89
Provision for interest variance	1,385.86	4,145.96
Provision for doubtful advances	2,138.22	852.27
Provision for shortage in inventories	80.64	353.02
Loss on sale of property, plant and equipment (net)	9.63	13.61
Interest income	(2,420.30)	(1,872.89)
Loss on foreign currency transactions and translation (net)	22,810.90	5,824.11
Grant income	(1,244.31)	(807.74)
Liquidation damages recovered from vendors	(447.40)	(642.15)
Liabilities/ excess provisions no longer required, written back	-	(8.23)
Operating profit before working capital changes	1,07,367.38	91,717.79
(Increase) / Decrease in Trade receivables	(40,660.71)	(49,701.59)
(Increase) / Decrease in Inventories	2,206.00	4,262.86
(Increase) / Decrease in loans, other financial assets and other assets	7,608.39	3,508.15
Increase / (Decrease) in trade payables, other financial liabilities and other liabilities	16,429.14	(11,732.40)
Increase / (Decrease) in provisions	(203.93)	162.41
Cash generated from operations post working capital changes	92,746.27	38,217.23
Less: Income tax paid/ (refund)	(213.72)	717.41
Net cash generated from operating activities (A)	92,959.99	37,499.82
B Cash flow from investing activities		
Purchase of property, plant and equipment and intangible assets (including capital work-in-progress and capital advance)	(61,294.04)	(69,733.98)
Sale of property, plant and equipment	10.43	0.71
Assets held for sale	1,799.28	-
Interest received	2,104.96	1,560.84
Investment in subsidiaries and joint venture company	(8,896.17)	(8,958.70)
Loan given to subsidiary (net)	(1,799.99)	(3,000.00)
Investment in deposits with banks	8,362.51	21,864.03
Net cash used in investing activities (B)	(59,713.02)	(57,267.10)
C Cash flow from financing activities		
Proceeds from share capital	-	40,749.16
Proceeds from non-current borrowings	55,597.70	52,899.58
Repayment of non-current borrowings	(1,10,921.65)	(72,235.97)
Proceeds / (repayments) of current borrowings (net)	32,335.76	38,189.46
Interest paid	(42,176.24)	(38,076.69)
Principle payment of lease liabilities	(294.96)	(258.81)
Interest payment of lease liabilities	(29.72)	(56.01)
Net cash (used in) / generated from financing activities (C)	(65,489.11)	21,210.72
Net Increase / (Decrease) in cash and cash equivalents (A+B+C)	(32,242.14)	1,443.44
Cash and cash equivalents at the beginning of the year	72,992.54	70,552.27
Exchange difference on translation of foreign currency cash and cash equivalents	2,273.68	996.83
Cash and cash equivalents at the end of the year	43,024.08	72,992.54

For and on behalf of Board of Directors of EESL

Vishal Kapoor
Chief Executive Officer (CEO)

Place: New Delhi
Date: 30 May 2023



ENERGY EFFICIENCY SERVICES LIMITED

CIN: U40200DL2009PLC196789

Registered Office: NFL Building, 5th & 6th Floor, Core – III,

SCOPE Complex, Lodhi Road, New Delhi – 110003

Website: www.eeslindia.org, E-mail: info@eesl.co.in

Statement of audited standalone segment reporting as at 31 March 2023

(₹ in lakhs except as stated otherwise)

Sl. No.	Particulars	Three months ended			Year ended	
		31 Mar 2023	31 Dec 2022	31 Mar 2022	31 Mar 2023	31 Mar 2022 (Restated)
		Audited	(Unaudited)	Audited	(Audited)	(Audited)
A.	Segment revenue					
	- Sale of goods	1,530.05	2,794.79	8,001.00	8,916.39	15,788.12
	- Sale of Services	40,933.06	38,943.36	42,777.47	1,52,831.82	1,40,416.19
	Total Segment Revenue	42,463.11	41,738.15	50,778.47	1,61,748.21	1,56,204.31
B.	Segment expenses					
	- Sale of goods	2,022.74	1,681.77	9,122.16	7,451.91	16,458.10
	- Sale of Services	37,805.01	35,624.07	38,439.54	1,40,863.41	1,27,107.95
	Total Segment expense	39,827.75	37,305.84	47,561.70	1,48,315.32	1,43,566.05
	Segment results					
	- Sale of goods	-492.69	1,113.02	-1,121.16	1,464.48	-669.98
	- Sale of Services	3,128.05	3,319.29	4,337.93	11,968.41	13,308.24
	Total Segment results	2,635.36	4,432.31	3,216.77	13,432.89	12,638.26
	Less:					
	Unallocated corporate expenses and finance charges net off interest and other income	7,182.30	14,688.28	16,202.35	49,531.55	34,356.67
	Profit/ (Loss) before tax	(4,546.94)	(10,255.97)	(12,985.57)	(36,098.66)	(21,718.41)
C.	Segment assets					
	- Sale of goods	64,567.76	86,965.68	93,297.92	64,567.76	93,297.92
	- Sale of Services	7,62,083.56	7,57,275.27	7,31,821.18	7,62,083.56	7,31,821.18
	- Unallocated corporate and other assets	1,65,412.55	1,34,103.16	1,74,497.71	1,65,412.55	1,74,497.71
	Total assets	9,92,063.87	9,78,344.11	9,99,616.81	9,92,063.87	9,99,616.81
D.	Segment Liabilities					
	- Sale of goods	13,274.13	14,368.57	13,602.60	13,274.13	13,602.60
	- Sale of Services	6,38,221.90	6,40,470.80	6,64,549.76	6,38,221.90	6,64,549.76
	- unallocated corporate and other liabilities	2,42,474.21	2,24,234.89	1,95,639.80	2,42,474.21	1,95,639.80
	Total liabilities	8,93,970.24	8,79,074.26	8,73,792.16	8,93,970.24	8,73,792.16



ENERGY EFFICIENCY SERVICES LIMITED

CIN: U40200DL2009PLC196789, Website: www.eeslindia.org, E-mail: info@eesl.co.in

Extract of audited standalone and consolidated financial results for three months and year ended 31 March 2023


(₹ in lakhs except as stated otherwise)

S. No	Particulars	Standalone				Consolidated	
		Three months ended		Year ended		Year ended	
		31 Mar 2023 (Unaudited)	31 Dec 2022 (Unaudited)	31 Mar 2023 (Audited)	31 Mar 2022 (Audited)	31 Mar 2023 (Audited)	31 Mar 2022 (Audited)
1	Total Income	44,006.41	43,273.11	1,67,746.05	1,61,462.87	2,45,398.62	2,29,152.67
2	Profit/ (loss) before tax	(4,546.94)	(10,255.97)	(36,098.66)	(21,718.41)	(39,877.51)	(23,890.24)
3	Profit/ (loss) after tax	(2,237.53)	(8,162.27)	(27,771.07)	(15,332.91)	(30,985.62)	(17,316.43)
4	Total comprehensive income/ (loss)	(2,233.91)	(8,160.18)	(27,731.02)	(15,424.03)	(30,245.35)	(18,031.60)
5	Paid up equity share capital (Face value of ₹10/- per share)	1,39,082.00	1,39,082.00	1,39,082.00	1,39,082.00	1,39,082.00	1,39,082.00
6	Reserves excluding revaluation reserves	(40,988.37)	(39,812.15)	(40,988.37)	(13,257.35)	(47,248.09)	(17,127.85)
7	Net worth	98,093.63	99,269.85	98,093.63	1,25,824.65	91,833.91	1,21,954.15
8	Paid up debt capital	4,20,295.09	4,43,069.45	4,20,295.09	4,46,213.53	4,20,418.96	4,46,583.72
9	Debt equity ratio	4.28	4.46	4.28	3.55	4.58	3.66
10	Earnings per share (EPS) (Face value of ₹10/- per share) Basic and Diluted (₹)	(0.16)	(0.59)	(2.00)	(1.26)	(2.21)	(1.41)
11	Debenture redemption reserve	2,500.00	2,500.00	2,500.00	7,000.00	2,500.00	7,000.00
12	Debt service coverage ratio	0.65	0.84	0.65	0.99	0.65	0.94
13	Interest service coverage ratio	2.98	3.05	2.98	3.46	2.94	3.43

Notes:

- The above is an extract of the detailed format of unaudited standalone financial results filed with Stock Exchange under Regulations 52 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015. The full format of the unaudited standalone financial results is available on the investor relations of our website <https://www.eeslindia.org> and under corporates section of BSE limited at <https://www.bseindia.com>
- The above financial results have been duly reviewed and recommended by the Audit Committee and approved by the Board of Directors in their respective meetings held on 30 May 2023.
- Previous year figures have been regrouped/rearranged wherever considered necessary.

For and on behalf of Board of Directors


 Vishal Kapoor
 Chief Executive Officer (CEO)

Place: New Delhi
Date: 30 May 2023





एनर्जी एफिशिएंसी सर्विसेज लिमिटेड
विद्युत मंत्रालय के सार्वजनिक क्षेत्र के उपक्रमों की संयुक्त उद्यम कंपनी
ENERGY EFFICIENCY SERVICES LIMITED
A JV of PSUs under the Ministry of Power

Ref. No.: EESL/CS/LC-Bonds/

Date: 30.05.2023

To,

AGM- Dept. Corporate Services
BSE Limited, P. J. Towers,
Dalal Street, Fort,
Mumbai – 400001

Dear Sir,

Subject: Declaration in respect of Unmodified Opinion on Audited Standalone and Consolidated Financial Statements for the three months and year ended 31 March, 2023

Ref: SCRIP CODE –954969 & 956723

Pursuant to Regulation 52(3)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby declare and confirm that the Statutory Auditors of the Company have issued an Unmodified Audit Report on Standalone and Consolidated Financial Statements of the Company for the three months and year ended 31 March, 2023.

This is for your information & records.

Thanking You,

For Energy Efficiency Services Limited


Chief Financial Officer

Encl.: As above

पंजीकृत कार्यालय: एन. एफ. एल. बिल्डिंग, पाँचवा और छठा तल,
कोर - 3, स्कोप कॉम्प्लेक्स, लोधी रोड, नई दिल्ली - 110003
दूरभाष: +91 (011) 45801260, फ़ैक्स: +91 (011) 45801265
वेबसाइट: www.eeslindia.org

REGISTERED OFFICE: NFL Building, 5th & 6th Floor,
Core – III, SCOPE Complex, Lodhi Road, New Delhi – 110003
Tel.: +91 (011) 45801260, **Fax:** +91 (011) 45801265
Website: www.eeslindia.org

Certificate on maintenance of security cover and compliance with the covenants as per the Offer Document/ Information Memorandum pursuant to Regulation 56(1)(d) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To,
The Board of Directors of
Energy Efficiency Services Limited,
New Delhi – 110 003

1. Introduction

As required by Regulation 56(1)(d) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, Energy Efficiency Services Limited ("the Company") having its registered office at NFL Building, 5th and 6th Floor, Core-III, Scope Complex, Lodhi Road, New Delhi – 110 003 desires a certificate regarding maintenance of security cover as on 31 March 2023, as per the terms of Offer Document/ Information Memorandum, in the form of book debts/ receivables on the amounts due and payable to all secured lenders in respect of listed debt securities ("Secured Lenders") issued by the company including compliance with the financial covenants of such Offer Document/ Information Memorandum in respect of listed non-convertible debt securities.

Accordingly, company has prepared the details of security cover available for debenture holders in accordance with the unaudited financial statements as at 31 March 2023 and other relevant documents/ records maintained by the company as per attached **Annexure 'I'**.

We have stamped and initialled the same for identification purposes.

2. Management's responsibility

The management of the company is responsible for:

- a. ensuring that maintenance of the security cover available for debenture holders is more than the cover required as per Offer Document/ Information Memorandum in respect of listed non-convertible debt securities;
- b. accurate computation of security cover available for debenture holders based on audited financial statements of the company as on 31 March 2023;
- c. compliance with the covenants of the Offer Document/ Information Memorandum in respect of listed non-convertible debt securities; and
- d. preparation and maintenance of proper accounting and other records and design, implementation and maintenance of adequate internal procedures/ systems/ processes/ controls relevant to the creation and maintenance of the aforesaid records.

This responsibility includes ensuring that the relevant records provided to us for our examination are correct and complete.



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3. Auditor's responsibility

Based on our examination of the security cover available for non-convertible debenture holders, which has been prepared from the audited financial statements as on 31 March 2023 and relevant records provided by the Company, our responsibility is to provide limited assurance that security cover available for debenture holders has been maintained in accordance with the Offer Document/ Information Memorandum in respect of listed debt securities.

Our responsibility is also to provide the limited assurance that prima facie the company has complied with the financial covenants mentioned in the Offer Document/ Information Memorandum in respect of listed debt securities.

We conducted our examination in accordance with the 'Guidance Note on Reports or Certificates for Special Purposes' ("the Guidance Note"). The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI). Further, our scope of work did not involve performing audit tests for the purpose of expressing an opinion on the fairness or accuracy of any of the financial information or the financial statements of the company, taken as whole. We have not performed an audit, the objective of which would be the expression of an opinion on the financial statements, specified elements, accounts or items thereof for the purpose of this certificate. Accordingly, we do not express such an opinion.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information and Other Assurance and Related Service Engagements.

A limited assurance engagement includes performing procedures to obtain sufficient appropriate audit evidence on the reporting criteria mentioned above. The procedures selected depend on Auditor's judgement, including the assessment of the risks associated with reporting criteria.

The procedures performed in a limited assurance engagement varies in nature and timing from, and are less in extent than for, a reasonable assurance. Consequently, the level of assurance obtained in a limited assurance is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.

4. Conclusion

Based on our examination and as per the information and explanation given to us, nothing has come to our attention that causes us to believe that;

- a. the computation of security cover available for debenture holders contained in **Annexure 'I'** is not in agreement with the aforesaid audited financial statements, and other relevant records and documents maintained by the company.
- b. security cover available for debenture holders is not 100 percent or more than the cover required as per Offer Document/ Information Memorandum in respect of listed debt securities.
- c. the company has not complied with the financial covenants of the Offer Document/ Information Memorandum in respect of listed debt securities.



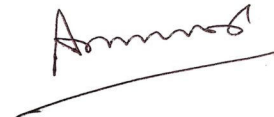
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5. Restriction on use

This certificate has been issued at the specific request of the company pursuant to the requirements of Regulation of 56(1)(d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time. It should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care or for any other purpose or to any other party to whom it is shown or into whose hands it may come without our prior consent in writing.

**For S.P. Chopra & Co.
Chartered Accountants
Firm Registration No. 000346N**



**Ankur Goyal
Partner**

**Membership No. 099143
UDIN 23099143BGPMVZ4020**



**Place: New Delhi
Date: 30 May 2023**

Annexure 'I' to the certificate on security coverage of debt securities as at 31st March, 2023

(Rs. in lakhs)

Column A	Column F	Column G	Column H	Column I	Column J	Column K	Column L	Column M	Column N	Column O
Particulars	Pari-passu charge	Pari-passu charge	Assets not offered as Security	Elimination (amount in negative)	(Total C to H)	Related to only those items covered by this certificate				
	Assets shared by pari passu debt holder (includes debt for which this certificate is issued & other debt with pari-passu charge)	Other assets on which there is pari-passu charge (excluding items covered in column (F))		debt amount considered more than once (due to exclusive plus pari-passu charge)		Market value for assets charged on exclusive basis	Carrying/ book value for exclusive charge assets where market value is not ascertainable or applicable (For Eg. Bank balance, DSRA market value is not applicable)	Market value for pari-passu charge assets	Carrying value/ book value for pari-passu charge assets where market value is not ascertainable or applicable (For Eg. Bank Balance, DSRA market value is not applicable)	Total value = (K+L+M+ N)
	Book value	Book value						Relating to Column F		
Assets		NA								
Property, plant and equipment	2,82,556.47	-	2,656.53	-	2,85,213.00	-	-	-	2,82,556.47	2,82,556.47
Capital work-in-progress	1,21,466.59	-	-	-	1,21,466.59	-	-	-	1,21,466.59	1,21,466.59
Right of use assets	-	-	844.08	-	844.08	-	-	-	-	-
Goodwill	-	-	-	-	-	-	-	-	-	-
Intangible assets	-	-	283.33	-	283.33	-	-	-	-	-
Intangible assets under development	-	-	-	-	-	-	-	-	-	-
Investments	-	-	45,964.74	-	45,964.74	-	-	-	-	-
Loans	-	922.71	4,376.46	-	5,299.17	-	-	-	-	-
Inventories	-	13,484.63	-	-	13,484.63	-	-	-	-	-
Trade receivables	-	3,77,860.23	-	-	3,77,860.23	-	-	-	-	-
Cash and cash equivalents	-	43,024.08	-	-	43,024.08	-	-	-	-	-
Bank balances other than cash and cash equivalents	-	51.53	20,976.26	-	21,027.79	-	-	-	-	-
Others	224.81	23,626.98	53,744.44	-	77,596.23	-	-	-	224.81	224.81
Total	4,04,247.87	4,58,970.16	1,28,845.84	-	8,92,063.87	-	-	-	4,04,247.87	4,04,247.87
Liabilities										
Debt securities to which this certificate pertains	26,066.79	-	-	-	26,066.79	-	-	-	26,066.79	26,066.79
Other debt sharing pari-passu charge with above debt	1,25,899.51	-	-	-	1,25,899.51	-	-	-	1,25,899.51	1,25,899.51
Other debts	-	-	-	-	-	-	-	-	-	-
Subordinated Debts										
Borrowings										
Banks	-	1,58,680.69	29,821.38	-	1,86,502.07	-	-	-	-	-
Debt Securities	-	-	-	-	-	-	-	-	-	-
Others	-	15,000.00	3,42,933.77	-	3,57,933.77	-	-	-	-	-
Trade payables	-	-	1,17,632.23	-	1,17,632.23	-	-	-	-	-
Lease liabilities	-	-	168.66	-	168.66	-	-	-	-	-
Provisions	-	-	1,194.70	-	1,194.70	-	-	-	-	-
Others	-	-	78,572.51	-	78,572.51	-	-	-	-	-
Total	1,51,966.30	1,71,680.69	5,70,323.25	-	8,93,970.24	-	-	-	1,51,966.30	1,51,966.30
Cover on book value									2.66	2.66
Cover on market value										
Pari-passu security cover ratio		2.66								





एनर्जी एफिशिएंसी सर्विसेज लिमिटेड
विद्युत मंत्रालय के सार्वजनिक क्षेत्र के उपक्रमों की संयुक्त उद्यम कंपनी
ENERGY EFFICIENCY SERVICES LIMITED
A JV of PSUs under the Ministry of Power

EESL/CS/FEB

Dt: 30 March 2023

To,

AGM - Dept. of Corporate Services
BSE Limited
P. J. Towers,
Dalal Street, Fort,
Mumbai - 400001

Subject: Information under Regulation 52(4), 52(7) and 54(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the three months and year ended 31 March 2023.

Dear Sir,

In pursuance of Regulation 52(4), 52(7) and 54(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we

S. No	Particulars	Details / Ratios
1	Debt Equity Ratio	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
2	Debt Service Coverage Ratio (%)	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
3	Interest Service Coverage Ratio (%)	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
4	Outstanding redeemable preference shares (quantity and value)	Not applicable
5	Capital Redemption Reserve/ Debenture Redemption Reserve (₹ in Crore)	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
6	Net Worth (₹ in Crore)	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
7	Net Profit after tax (₹ in Crore)	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
8	Earnings per share (₹)	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
9	Current Ratio	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
10	Long term debt to working capital ratio	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
S. No	Particulars	Details / Ratios
11	Bad debts to Accounts receivables ratio	Not applicable
12	Current liability ratio	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
13	Total debts to total assets	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
14	Debtors turnover	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
15	Inventory turnover	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
16	Operating Margin	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
17	Net profit margin	Refer audited standalone and Consolidated financial results for three months and year ended 31 March 2023
18	Sector specific equivalent ratio, as applicable	Not applicable

पंजीकृत कार्यालय: एन. एफ. एल. बिल्डिंग, पाँचवा और छठा तल,
कोर - 3, स्कोप कॉम्प्लेक्स, लोधी रोड, नई दिल्ली - 110003
दूरभाष: +91 (011) 45801260, फ़ैक्स: +91 (011) 45801265
वेबसाइट: www.eeslindia.org

REGISTERED OFFICE: NFL Building, 5th & 6th Floor,
Core - III, SCOPE Complex, Lodhi Road, New Delhi - 110003
Tel.: +91 (011) 45801260, **Fax:** +91 (011) 45801265
Website: www.eeslindia.org

19	Utilization of issue proceeds under Regulation 52(7)	Not applicable
20	Material deviations, if any, under Regulation 52(7A)	Not applicable
21	Extent and Nature of Security Created and Maintained	Non-convertible bonds are secured by way of pari-passu charge on movable fixed assets of the company both present and future. The company has maintained a minimum 100% asset cover, sufficient to discharge the principal amount of said debentures.

Thanking you,


(Sandeep Kumar Jain)
Chief Finance Officer

Yours faithfully

(Pooja Shukla)
Company Secretary