



एनर्जी एफिशिएंसी सर्विसेज लिमिटेड  
विद्युत मंत्रालय के सार्वजनिक क्षेत्र के उपक्रमों की संयुक्त उद्यम कंपनी  
**ENERGY EFFICIENCY SERVICES LIMITED**  
A JV of PSUs under the Ministry of Power

Ref. No.: EESL/CS/LC-Bonds/332

Date: 08.07.2022

To,

AGM- Dept. Corporate Services  
BSE Limited, P. J. Towers,  
Dalal Street, Fort,  
Mumbai - 400001

Dear Sir,

**Subject:** Submission of Audited Standalone and Consolidated Financial Results for the period ended on 31<sup>st</sup> March, 2022 in accordance with the Regulation 52 of Securities and Exchange Board of India (Listing Obligations & Disclosures Requirements) Regulations, 2015

**Ref: SCRIP CODE -954969 & 956723**

With reference to the captioned subject, we wish to inform you that the Board of Directors of Energy Efficiency Services Limited in its 110<sup>th</sup> Board Meeting held on 8<sup>th</sup> July, 2022 have approved the Audited Standalone and Consolidated Financial Statements for the period ended on 31<sup>st</sup> March, 2022. Accordingly, please find enclosed the following documents:

1. Audited Standalone and Consolidated Financial Results for period ended on 31<sup>st</sup> March, 2022 along with the Auditors' Report.
2. Declaration w.r.t. unmodified opinion in the Statutory Auditors' Report.
3. Statutory Auditor's Certificate for asset cover in respect of listed debt securities as at 31<sup>st</sup> March, 2022 pursuant to Regulation 56(1)(d) of SEBI (LODR) Regulations, 2015.
4. Information under Regulation 52(4), 52(7) and 54(2) of SEBI (LODR) Regulations, 2015 for the period ended on 31<sup>st</sup> March 2022.

This is for your information & records.

Thanking You,

For Energy Efficiency Services Limited

Company Secretary & Compliance Officer

Encl.: As above

पंजीकृत कार्यालय: एन. एफ. एल. बिल्डिंग, पाँचवा और छठा तल,  
कोर - 3, स्कोप कॉम्प्लेक्स, लोधी रोड, नई दिल्ली - 110003  
दूरभाष: +91 (011) 45801260, फ़ैक्स: +91 (011) 45801265  
वेबसाइट: www.eeslindia.org

**REGISTERED OFFICE:** NFL Building, 5<sup>th</sup> & 6<sup>th</sup> Floor,  
Core - III, SCOPE Complex, Lodhi Road, New Delhi - 110003  
**Tel.:** +91 (011) 45801260, **Fax:** +91 (011) 45801265  
**Website:** www.eeslindia.org

# **S. P. CHOPRA & CO.**

Chartered Accountants

Corporate Office  
1505, Astralis Supernova  
Sector-94, Gautam Buddha Nagar  
Noida – 201 301  
Phone 0120 - 4516921  
www.spchopra.in  
spc1949@spchopra.in

## **Independent Auditor's Report on standalone financial results of Energy Efficiency Services Limited pursuant to the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

**To the Board of Directors of 'Energy Efficiency Services Limited'**

### **Report on the audit of the standalone financial results**

#### **Opinion**

We have audited the accompanying standalone financial results of '**Energy Efficiency Services Limited**' (the "Company") for the quarter and year ended 31 March 2022 (the "Statement"), being submitted by the company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us the Statement:

- i. is presented in accordance with the requirements of Regulation 52 of the Listing Regulations in this regard; and
- ii. give a true and fair view in conformity with the applicable Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Companies Act, 2013 (the "Act") read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and other accounting principles generally accepted in India of the net loss and other comprehensive loss and other financial information of the Company for the quarter and year ended 31 March 2022.

#### **Basis for opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the '*Auditor's responsibilities for the audit of the Statement*' section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the Statement under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion on the Statement.

#### **Emphasis of matters**

We draw attention to the following matters in the notes to the standalone financial results:

- a) Necessary rectifications as may be required to be effected in the standalone financial results upon completion of reconciliation of trade receivables, trade payables, capital work in progress and property, plant and equipment including its physical verification. Refer note 10 to the standalone financial results.



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- b) (i) The Company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc. including for those meters where the billing could not be done (ii) reconciliation of street lights installed/ completed so as to adequately capitalize/ recognize revenue, the effect of these notes shall be considered in the year in which such amendments/ reconciliations/ receipt of data are finalized and amounts determined. Refer note 11 to the standalone financial results.
- c) Provision of ₹ 4,145.96 lakhs has been charged to standalone statement of profit and loss in the current year i.e. 2021-22 and ₹ 6,660.92 lakhs pertaining to the financial years 2014-15 to 2020-21 has been restated in the respective years towards ESCO services rendered to various urban local bodies (ULB's) for the reasons as stated in note 13(i) to the standalone financial results.
- d) Accumulation of trade receivables to ₹ 3,72,450.02 lakhs against which Expected Credit Loss (ECL) of ₹ 5,642.89 lakhs created during the year and cumulative ECL of ₹ 13,419.62 lakhs as at 31 March 2022, based on assessment by an external agency is considered adequate by the management for the reasons as stated in note 12 to the standalone financial results.

Our opinion is not modified in respect of these matters.

**Management's responsibilities for the Statement**

This Statement has been prepared on the basis of the annual standalone financial statements. The Company's Board of Directors are responsible for the preparation and presentation of these standalone financial results that give a true and fair view of the net loss and other comprehensive income and other financial information in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and other accounting principles generally accepted in India and in compliance with Regulation 52 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.

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**Auditor's responsibilities for the audit of the Statement**

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of the standalone financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the standalone financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



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**Other matters**

- a) The Statement includes the standalone financial results for the quarter ended 31 March 2022, being the balancing figures between the audited figures in respect of full financial year ended 31 March 2022 and the published unaudited year-to-date figures up to the third quarter of the current financial year which were subject to limited review by us.
- b) We did not audit the financial statements/ information of a foreign branch of the company, included in the standalone financial statements of the company whose financial statements/ information reflects total assets of ₹ 2,892.06 lakhs as at 31 March 2022 and total revenue of ₹ 31.32 lakhs for the year ended on that date, the financial statements/ information of the said branch is certified by the management and has not been audited by any other auditor. Our opinion in so far as it relates to the amounts and disclosures included in respect of the said branch solely on the information certified by the management.



Place: New Delhi  
Date: 8 July 2022

For S. P. Chopra & Co.  
Chartered Accountants  
Firm Registration No. 000346N

Ankur Goyal  
Partner  
Membership No. 099143  
UDIN 22099143AMMFMN8656

**ENERGY EFFICIENCY SERVICES LIMITED**  
CIN: U40200DL2009PLC196789  
**Registered Office:** NFL Building, 5th & 6th Floor, Core – III,  
SCOPE Complex, Lodhi Road, New Delhi – 110003  
**Website:** [www.eeslindia.org](http://www.eeslindia.org), E-mail: [info@eesl.co.in](mailto:info@eesl.co.in)

**Statement of audited standalone financial results for three months and year ended 31 March 2022**

(₹ in lakhs except as stated otherwise)

Sr. No.	Particulars	Three months ended		Year ended	
		31 March 2022 (Refer note 15)	31 December 2021	31 March 2022	31 March 2021*
		(Audited)	(Unaudited)	(Audited)	(Audited)
<b>1</b>	<b>Income</b>				
	Revenue from operations	48,491.66	35,219.80	1,53,917.50	1,52,573.01
	Other income	(1,732.06)	3,016.82	5,178.41	14,912.47
	<b>Total income</b>	<b>46,759.60</b>	<b>38,236.62</b>	<b>1,59,095.91</b>	<b>1,67,485.48</b>
	<b>Expenses</b>				
<b>2</b>	Purchase of stock-in-trade	3,124.81	2,994.44	10,975.57	20,921.03
	(Increase)/ Decrease in inventories	5,130.70	1,013.06	4,615.88	2,040.90
	Employee benefits expense	2,035.35	1,202.42	5,629.69	4,506.28
	Finance costs	9,660.21	8,569.83	39,070.61	36,547.36
	Depreciation and amortization expense	17,478.53	16,877.91	64,091.86	56,533.65
	Other expenses	22,392.38	13,259.89	56,507.52	45,488.68
	<b>Total expenses</b>	<b>59,821.98</b>	<b>43,917.55</b>	<b>1,80,891.13</b>	<b>1,66,037.90</b>
<b>3</b>	<b>Profit/ (loss) before tax</b>	<b>(13,062.38)</b>	<b>(5,680.93)</b>	<b>(21,795.22)</b>	<b>1,447.58</b>
	<b>Tax expense:</b>				
<b>4</b>	Current year	81.64	42.38	207.93	196.42
	Earlier years	72.72	-	72.72	-
	Deferred tax	(4,495.06)	(1,656.21)	(6,981.80)	1,132.52
	<b>Total tax expense</b>	<b>(4,340.70)</b>	<b>(1,613.83)</b>	<b>(6,701.15)</b>	<b>1,328.94</b>
<b>5</b>	<b>Profit/ (loss) for the period/ year</b>	<b>(8,721.68)</b>	<b>(4,067.10)</b>	<b>(15,094.07)</b>	<b>118.64</b>
	<i>Other comprehensive income:</i>				
	<i>Items that will not be reclassified to profit &amp; loss (net of tax)</i>				
<b>6</b>	Re-measurement (loss)/ gain of defined benefit obligations	4.11	12.19	(121.76)	(27.22)
	Less: Income tax related to these items that will not be reclassified to profit or loss	1.04	3.07	(30.64)	(6.85)

*[Signature]*

*[Signature]*



	Other comprehensive income/ (loss) for the period/ year (net of income tax)	3.07	9.12	(91.12)	(20.37)
7	Total comprehensive income/ (loss) for the period/ year	(8,718.61)	(4,057.98)	(15,185.19)	98.27
8	Earnings per share (EPS) (Face value of ₹ 10/- per share)				
	Basic (₹) (not annualised)	(0.69)	(0.33)	(1.24)	0.01
	Diluted (₹) (not annualised)	(0.69)	(0.33)	(1.24)	0.01
9	Paid up equity share capital (Face value of ₹ 10/- per share)	1,39,082.00	1,39,082.00	1,39,082.00	98,332.84
10	Paid up debt capital #	4,46,213.53	4,51,363.75	4,46,213.53	4,91,695.04
11	Reserves excluding revaluation reserves	(13,233.17)	(360.77)	(13,233.17)	1,952.02
12	Net worth	1,25,848.83	1,38,721.23	1,25,848.83	1,00,284.86
13	Debenture redemption reserve	7,000.00	7,000.00	7,000.00	12,434.13
14	Debt equity ratio (Refer note 4)	3.55	3.25	3.55	4.90
15	Debt service coverage ratio (Refer note 4)	0.90	0.98	0.90	1.32
16	Interest service coverage ratio (Refer note 4)	3.16	3.44	3.16	3.14
17	Current ratio	1.29	1.37	1.29	1.46
18	Long term debt to working capital	3.76	2.96	3.76	3.00
19	Bad debts to account receivable ratio	-	-	-	-
20	Current liability ratio	0.47	0.46	0.47	0.41
21	Total debts to total assets	0.69	0.66	0.69	0.69
22	Debtors turnover ratio	0.59	0.42	0.47	0.52
23	Inventory turnover ratio	10.73	6.82	8.51	7.13
24	Operating margin (%)	30.10	51.70	51.14	56.44
25	Net profit margin (%)	(17.99)	(11.55)	(9.81)	0.08

\* Restated

# Comprising long term borrowings net of current maturities.

#### Notes to standalone financial results:

1. The audited standalone financial results are subject to review by the Comptroller and Auditor General of India under section 143(6) of the Companies Act, 2013.
2. The above audited standalone financial results of the company for three months and year ended 31 March 2022 have been reviewed by the Audit Committee and after recommendation approved by the Board of Directors at their respective meetings held on 8<sup>th</sup> July, 2022. The statutory auditors have conducted the audit of standalone financial results of the Company for three months and year ended 31 March 2022, in accordance with Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI (Listing Obligations and Disclosure Requirements) (Fifth Amendment) Regulations, 2021 and have issued audit report which has been suitably addressed.






3. The above standalone financial results have been prepared in accordance with the recognition and measurement principles of applicable Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
4. As the company did not receive any complaints from the Debenture holder(s) hence none was pending as at 31 March 2022.
5. Ratios as at 31 March 2022 have been computed on under noted basis:
- **Debt equity ratio:** Debt/ Equity, where equity comprises of equity share capital and other equity and debt comprises of bonds and long-term borrowings net of current maturities.
  - **Debt service coverage ratio:** PBDIT/ (Repayments + Interest and finance charges pertaining to long term borrowings).
  - **Interest service coverage ratio:** PBDIT / Interest and finance charges pertaining to long term borrowings.
6. Listed non-convertible bonds of the company aggregating to ₹ 26,072.32 lakhs (including accrued interest) as at 31 March 2022 (₹ 39,100.18 lakhs as at 31 March, 2021) are secured by pari-passu charge on the movable fixed assets of the company both present and future. The company has maintained 100% asset cover sufficient to discharge the principal amount of the said debentures and the interest thereon, in terms of Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
7. As at 31 March 2022, the company has 4500 (nos.) of listed non-convertible, unsecured, redeemable, taxable, non-cumulative bonds (Series II – 2017-18 issued on 18 July 2017) in the nature of debentures amounting to ₹ 47,471.42 lakhs (including accrued interest with face value of ₹ 10 lakhs each) at a coupon rate of 7.80% p.a. (₹ 47,471.42 lakhs as at 31 March, 2021).
8. As on 31 March 2022, unclaimed interest of ₹ 1.61 lakhs on debentures (₹ 0.81 lakhs each pertaining to the year 2016-17 and 2017-18) is not due for transfer to the "Investor's Education and Protection Fund. The said amount of unclaimed interest has been kept in a separate bank account and the company is in the process of opening an escrow account for the same.
9. The company has considered the possible effects that may result from the Covid-19 pandemic on the carrying amount of property, plant and equipment, inventories, receivables and other current assets. The management, based on current indicators of future economic conditions, expects that the carrying amount of the assets will be recovered, liabilities will be settled, and sufficient liquidity is available to fund the business operations for at least another 12 months. Given the uncertainties of the pandemic, the company will continue to closely monitor any material changes to future economic conditions.
10. **Balance confirmations/ reconciliations**
- a. The Company's property, plant and equipment primarily consists of project assets under ESCO model, which are spread all over the country, however, physical verification of these assets could not be undertaken, pending finalisation of modalities in view of large quantities per contract/ projects. Company is taking adequate steps to work out the modalities for the same and thereafter physical verification shall be undertaken in the phased manner.
- b. The details/ components of project wise work/ components appearing under capital work-in-progress are under preparation/ compilation in view of number of contracts of large quantities consisting of small items, hence the assessment of stage of completion of such small quantities could not be ascertained due to lack of complete information of its installation from the contractors/ vendors. Appropriate steps have been initiated to compile those details to suitably capitalise these items project wise.



- c. The company during the year under audit has reconciled a major portion of various balances lying under trade receivable and trade payables. The necessary adjustments if any, which in the view of management may not be material, will be carried out on completion of the exercise.

**11. Revenue recognition**

- a. The company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc., the effect of which shall be considered in the year in which such amendments are finalized. Further, as per terms of agreement, revenue from smart meters to be booked for which reading is captured from various Discoms however where the reading could not be captured due to tele communication issue, TD/ PD cases etc, the Company is taking steps to devise a suitable mechanism to bill for such installed meters.
- b. The details of streetlights installed and completed till date against quantity ordered by Urban Local Bodies (ULB) is under compilation and thereafter adjustment towards capitalization and revenue recognition, if any, will be undertaken. No material differences are envisaged at this stage and the same will be accounted in the year of completion of compilation/ reconciliation.
- c. Under Trigenation ESCO segment, the details of bill read/ gas consumption etc. could not be compiled due to non-receipt of relevant data from customers. Consequently, the revenue could not be recognized for the period October 2021 to March 2022 and will be recognised in the subsequent period.
- d. The billing towards PMC and repair and maintenance (R&M) for the year in respect of Energy Efficient Pumps under AgDSM project in the state of Andhra Pradesh has been raised to the extent details received from DISCOM and balance bill could not be raised due to splitting of DISCOMS i.e. APSPDCL and APCPDCL. The revenue will be recognised as and when the revised agreement is signed with DISCOMS for the pumps in their relevant jurisdiction.
12. Trade receivables, primarily consisting of dues recoverable from various government bodies/ ULBs, has accumulated to ₹ 3,72,450.02 lakhs as at 31 March 2022. The company appointed an external agency for an assessment/ evaluation of credit risk based on factors such as ageing of dues, specific credit circumstances, nature and credit worthiness, historical payment behaviour etc. Based on aforesaid assessment, Expected Credit Loss (ECL) of ₹ 5,642.89 lakhs has been created during the year resulting in cumulative ECL of ₹ 13,419.62 lakhs as at 31 March, 2022.

The company is actively pursuing/ following up for the recovery of dues from trade receivables with the support of various stakeholders including the administrative ministry and is confident of recovery of these dues as these are mainly from various government agencies, hence the aforesaid provision is considered adequate by the management.

13. The Company has retrospectively restated its standalone financial statements in accordance with 'Ind AS 8- Accounting Policies, Changes in Accounting Estimates and Errors' on account of major reasons stated below:

- i) Revenue recognition towards ESCO services to various urban local bodies (ULB's), which could not be accounted for fully/ correctly earlier due to pending clarification/clarity on account of interest portion of the project cost, taxes etc., the company has since received such clarifications and accordingly made a provision of ₹ 4,145.96 lakhs for the financial year 2021-22 by debiting it to statement of profit and loss. ₹ 6,660.93 lakhs pertaining to the previous period from financial year 2014-15 to 2020-21 has been restated in the respective years. This has resulted in reduction of retained earnings as at 1 April 2020 by ₹ 3,291.14 lakhs and increase in provisions on trade receivables for the year ended 31 March 2021 by ₹ 3,369.79 lakhs.





- ii) During the current year, the Company has paid guarantee fees pertaining to previous years to Government of India on account of guarantee provided to the Company on some of its foreign currency loans resulting in reduction in retained earnings as at 1 April 2020 by ₹ 529.15 lakhs and increase in finance cost for the year ended 31 March 2021 by ₹ 1,027.54 lakhs.
  - iii) The Company has recalculated the depreciation expense on its property plant and equipment and intangible assets as per its accounting policies and difference in depreciation in previous years has been restated. Accordingly, the Company has reduced its property, plant and equipment with corresponding impact in retained earnings by ₹ 1,139.02 lakhs as at 1 April 2020. For the year ended 31 March 2021, the Company has recognised depreciation expense of ₹ 1,043.61 lakhs and ₹ 4.41 lakhs on property, plant and equipment and intangible assets respectively.
  - iv) The Company has recognised subsidy income of ₹ 537.00 lakhs, written back excess provision of ₹ 437.47 lakhs and income on account of penalty charged from vendors of ₹ 285.31 lakhs pertaining to previous year in other income for the year ended 31 March 2021.
  - v) Interest earned on advance received under "Atal Jyoti Yojana Scheme", recorded as other income in previous years, has now been credited to scheme, resulting in decline in retained earnings as at 1 April 2020 by ₹ 3,546.08 lakhs and other income for the year ended 31 March 2021 by ₹ 285.69 Lakhs.
  - vi) The Company had recognised grant received as advance from customers in previous years. The Company has now recognised grant income in line with it's accounting policy resulting in increase in retained earnings as at 1 April 2020 by ₹ 132.43 lakhs and other income for the year ended 31 March 2021 by ₹ 535.67 lakhs.
  - vii) The Company has increased the other income of previous year by ₹ 201.66 lakhs on account of penal interest income on delay in submission of CPG and increased the other expenses on account of discounting of trade receivables and prior period expenses by ₹ 56.64 lakhs and ₹ 20.65 lakhs respectively.
  - viii) The company has reduced its CWIP by ₹ 682.99 lakhs and ₹ 148.00 lakhs on account of revenue nature of the expenses with a corresponding impact on the retained earnings as at 1 April 2020. The company has further reduced its retained earnings as at 1 April 2020 by ₹ 27.20 lakhs on account of prior period expenses.
  - ix) Consequential to the above-mentioned adjustments, the company has recognised deferred tax credit of ₹ 1,081.48 lakhs as at 1 April 2020 and further credit of ₹ 609.24 lakhs during the year ended 31 March 2021. The above-mentioned adjustments have resulted in decline in other equity as at 1 April 2020 by ₹ 8,148.97 lakhs and decline in profit for the year ended 31 March 2021 by ₹ 3,201.98 lakhs.
14. Figures for three months ended 31 March 2022 represent the balancing figures between the audited figures for the full financial year ended on 31 March 2022 and published year to date figures of nine months ended on 31 December 2021, which have been subjected to limited review.
15. **Investments by company in subsidiaries and joint venture company**
- a. During the year, the company has further invested ₹ 6,150.60 lakhs by acquiring 6,000,000 shares in EESL EnergyPro Assets Limited at face value of GBP 1 each resulting in increase in shareholding from 84.55% to 86.80%.





- b. The company had invested ₹ 18.33 lakhs during the financial year ended 31 March 2021 and acquired 29% equity stake in a newly formed company EESL Energy Solutions LLC with management control. The JV agreement amongst JV partners was amended w.e.f. 15 September 2021. Consequently, one of the JV partners has divested his shareholding in the JV company in favour of EESL resulting in increase in EESL's shareholding to 51%, which is yet to be ratified by EESL.
- c. The company has further invested ₹ 1000.00 lakhs (31 March 2021 - ₹ 0.01 lakh) in its wholly owned subsidiary namely Convergence Energy Services Limited (newly formed in previous year). The company has further invested ₹ 3,563.97 lakhs for 3,56,39,700 number of shares on 4 May 2022 i.e. subsequent to the financial year ending 31 March 2022.
- d. The company has further invested ₹ 1,808.10 lakhs (31 March 2021 - ₹ 960.40 lakhs) in its joint venture namely Intellismart Infrastructure Private Limited by acquiring 1,80,81,000 equity shares at a par value of ₹ 10 per share against right issue.
- e. During the year, the company's shareholding in its joint venture namely NEESL Private Limited has reduced from 26% to 2.21% as the joint venture partner has introduced fresh equity in the joint venture company. It resulted into reduction in shareholding and in terms of the joint venture agreement, the company has lost joint control of NEESL Private Limited, which is yet to be ratified by EESL. Further, the said investment is carried at cost considering the value of investment is nominal.
16. The company has two reportable segments i.e. sale of goods and sale of services, which are the company's strategic business units. The strategic business units offer different products and services, and are managed separately as they require different technology and marketing strategies. Segment reporting for three months and year ended on 31 March 2022 is attached as **Annexure-I**.
17. The company was not required to compile corresponding financial results for three months ended 31 March 2021; hence the column for aforesaid three months has not been incorporated.
18. The figures for the corresponding previous period/ year have been regrouped/ reclassified, wherever necessary to make them comparable.



## 19. Statement of standalone assets and liabilities as at 31 March 2022

(₹ in lakhs except as stated otherwise)

Particulars	As at 31 March 2022	As at 31 March 2021*
	(Audited)	(Audited)
<b>Assets</b>		
<b>Non-current assets</b>		
Property, plant and equipment	2,99,889.88	2,86,085.30
Capital work-in-progress	1,05,524.25	1,20,540.07
Right-of-use assets	1,125.73	1,214.88
Intangible assets	532.77	717.61
Investments in subsidiary and joint venture company accounted for using equity method	37,068.31	28,109.87
<b>Financial Assets</b>		
Investments	0.26	-
Loans	2,911.06	284.18
Other financial assets	10,524.43	9,051.36
Deferred tax assets (net)	7,813.88	801.44
Other non-current assets	6,611.24	3,921.10
<b>Total non-current assets</b>	<b>4,72,001.81</b>	<b>4,50,725.81</b>
<b>Current assets</b>		
Inventories	15,771.27	20,387.15
<b>Financial assets</b>		
Trade receivables	3,48,223.51	3,09,859.07
Cash and cash equivalent	72,405.31	70,552.27
Bank balances other than cash and cash equivalent	29,394.51	51,136.46
Loans	538.17	132.92
Other financial assets	15,097.49	18,623.06
Current tax assets (net)	1,562.90	1,114.61
Other current assets	43,133.33	48,117.37
<b>Total current assets</b>	<b>5,26,126.49</b>	<b>5,19,922.91</b>
<b>Total Assets</b>	<b>9,98,128.30</b>	<b>9,70,648.72</b>
<b>Equity and Liabilities</b>		
<b>Equity</b>		
Equity share capital	1,39,082.00	98,332.84
Other equity	(13,233.17)	1,952.02
<b>Total equity</b>	<b>1,25,848.83</b>	<b>1,00,284.86</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
<b>Financial liabilities</b>		
Borrowings	4,46,213.53	4,91,695.04
Lease Liabilities	168.66	369.10



Particulars	As at 31 March 2022	As at 31 March 2021*
	(Audited)	(Audited)
Trade payables		
-total outstanding dues of micro enterprises and small enterprises	938.80	1,809.21
-total outstanding dues of creditors other than micro enterprises and small enterprises	10,130.39	13,225.32
Other financial liabilities	2,079.96	4,304.82
Provisions	1,383.17	1,112.03
Other non-current liabilities	3,771.09	1,797.19
<b>Total non-current liabilities</b>	<b>4,64,685.60</b>	<b>5,14,312.71</b>
<b>Current liabilities</b>		
Financial liabilities		
Borrowings	2,47,435.31	1,77,028.57
Lease Liabilities	294.95	167.12
Trade payables		
-total outstanding dues of micro enterprises and small enterprises	8,689.33	8,030.59
-total outstanding dues of creditors other than micro enterprises and small enterprises	90,410.88	1,04,215.89
Other financial liabilities	49,923.36	56,227.69
Other current liabilities	10,563.11	10,128.92
Provisions	68.98	55.95
Current tax liabilities (net)	207.95	196.42
<b>Total current liabilities</b>	<b>4,07,593.87</b>	<b>3,56,051.15</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>9,98,128.30</b>	<b>9,70,648.72</b>

\* Restated

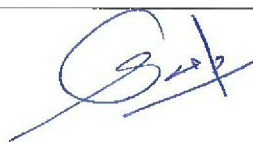





## 20. Statement of standalone cash flows for the year ended 31 March 2022

(₹ in lakhs except as stated otherwise)

Particulars	Year ended 31 March 2022	Year ended 31 March 2021*
	(Audited)	(Audited)
<b>A Cash flow from operating activities</b>		
Profit/ (Loss) before tax	(21,795.22)	1,447.58
Adjustments for:		
Depreciation and amortization expense	64,091.86	56,533.65
Finance costs	34,493.50	34,782.91
Allowance for doubtful receivables	5,642.89	6,337.18
Provision for interest variance	4,145.96	3,369.79
Provision for doubtful advances	852.27	-
Provision for shortage in inventories	353.02	-
Loss on sale of property, plant and equipment (net)	13.61	10.05
Interest income	(1,872.89)	(2,774.37)
(Gain)/ loss on foreign currency transactions and translation (net)	5,824.11	(2,643.67)
Grant income	(727.59)	(845.13)
Liquidation damages recovered from vendors	(642.15)	(2,332.65)
Liabilities/ excess provisions no longer required written back	(8.23)	(1,523.56)
<b>Operating profit/ (loss) before working capital changes</b>	<b>90,371.14</b>	<b>92,361.78</b>
Adjustments for:		
(Increase) / Decrease in Trade receivables	(47,863.97)	(46,939.81)
(Increase) / Decrease in Inventories	4,262.86	2,040.90
(Increase) / Decrease in loans, other financial assets and other assets	3,944.72	(2,903.95)
Increase / (Decrease) in trade payables, other financial liabilities and other liabilities	(12,659.95)	(17,507.69)
Increase / (Decrease) in provisions	162.41	189.58
<b>Cash (used in) / generated from operations</b>	<b>38,217.21</b>	<b>27,240.81</b>
Less: Income tax paid/ (refund)	717.41	(1,112.77)
<b>Net cash (used in) / generated from operating activities (A)</b>	<b>37,499.80</b>	<b>28,353.58</b>


Particulars		Year ended 31 March 2022	Year ended 31 March 2021*
		(Audited)	(Audited)
<b>B</b>	<b>Cash flow from investing activities</b>		
	Purchase of property, plant and equipment and intangible assets (including capital work-in-progress and capital advance)	(68,733.23)	(60,969.26)
	Interest income	1,560.83	2,206.95
	Investment in subsidiaries and joint venture company	(8,958.70)	(978.74)
	Loan given to subsidiary	(3,000.00)	-
	Net investment in bank balances other than cash and cash equivalents	21,864.03	(21,152.34)
	<b>Net cash (used in) / generated from investing activities (B)</b>	<b>(57,267.07)</b>	<b>(80,893.39)</b>
<b>C</b>	<b>Cash flow from financing activities</b>		
	Proceeds from share capital	40,749.16	-
	Proceeds from non-current borrowings	52,899.58	1,44,148.45
	Repayment of non-current borrowings	(72,235.97)	(41,551.59)
	Proceeds / (repayments) of current borrowings (net)	37,602.23	26,387.98
	Finance costs	(38,076.69)	(38,370.86)
	Lease rent paid	(314.83)	(196.35)
	<b>Net cash (used in) / generated from financing activities (C)</b>	<b>20,623.48</b>	<b>90,417.63</b>
	<b>Net Increase / (Decrease) in cash and cash equivalents (A+B+C)</b>	<b>856.21</b>	<b>37,877.82</b>
	Cash and cash equivalents at the beginning of the year	70,552.27	33,106.73
	Exchange difference on translation of foreign currency cash and cash equivalents	996.83	(432.28)
	<b>Cash and cash equivalents at the end of the period</b>	<b>72,405.31</b>	<b>70,552.27</b>

\*Restated

For and on behalf of Board of Directors  
of Energy Efficiency Services Limited



Arun Kumar Mishra  
CEO  
DIN : 09349810




Place: New Delhi  
Date: 8<sup>th</sup> July, 2022

## Statement of Standalone Segment Reporting as at 31st March 2022

Annexure-I

('₹ in Lakhs except as stated otherwise)

Particulars	Sale of goods				Sale of Service				Total			
	Three months ended		Year ended		Three months ended		Year ended		Three months ended		Year ended	
	31st March 2022	31st December 2021	31st March 2022	31st March 2021*	31st March 2022	31st December 2021	31st March 2022	31st March 2021*	31st March 2022	31st December 2021	31st March 2022	31st March 2021*
<b>Segment revenue</b>												
sale of products/esco projects/ other consultancy	8,001.00	4,223.79	15,788.12	23,280.47	40,490.66	30,996.01	1,38,129.38	1,29,292.54	48,491.66	35,219.80	1,53,917.50	1,52,573.01
segment expenses	8,255.51	4,053.16	15,591.45	22,957.92	36,775.90	28,333.95	1,25,444.31	1,10,269.34	45,031.41	32,387.11	1,41,035.76	1,33,227.26
<b>Segment result</b>	<b>(254.51)</b>	<b>170.63</b>	<b>196.67</b>	<b>322.55</b>	<b>3,714.76</b>	<b>2,662.06</b>	<b>12,685.07</b>	<b>19,023.20</b>	<b>3,460.25</b>	<b>2,832.69</b>	<b>12,881.74</b>	<b>19,345.75</b>
Unallocated corporate expenses and finance charges net off interest and other income									(16,522.63)	(8,513.62)	(34,676.96)	(17,898.17)
<b>Profit Before Tax</b>									<b>(13,062.38)</b>	<b>(5,680.93)</b>	<b>(21,795.22)</b>	<b>1,447.58</b>
<b>Particulars</b>												
Segment assets	93,297.92	95,905.13	93,297.92	1,02,020.83	7,31,821.18	7,20,689.50	7,31,821.18	6,72,699.34	8,25,119.10	8,16,594.63	8,25,119.10	7,74,720.17
Unallocated corporate and other assets									1,73,009.20	2,02,101.45	1,73,009.20	1,95,928.55
<b>Total Assets</b>	<b>93,297.92</b>	<b>95,905.13</b>	<b>93,297.92</b>	<b>1,02,020.83</b>	<b>7,31,821.18</b>	<b>7,20,689.50</b>	<b>7,31,821.18</b>	<b>6,72,699.34</b>	<b>9,98,128.30</b>	<b>10,18,696.08</b>	<b>9,98,128.30</b>	<b>9,70,648.72</b>
Segment Liabilities	13,602.60	15,328.52	13,602.60	26,033.92	6,64,549.76	6,67,445.66	6,64,549.76	7,00,709.73	6,78,152.36	6,82,774.17	6,78,152.36	7,26,743.65
unallocated corporate and other liabilities									1,94,127.11	1,97,200.67	1,94,127.11	1,43,620.21
<b>Total Liabilities</b>	<b>13,602.60</b>	<b>15,328.52</b>	<b>13,602.60</b>	<b>26,033.92</b>	<b>6,64,549.76</b>	<b>6,67,445.66</b>	<b>6,64,549.76</b>	<b>7,00,709.73</b>	<b>8,72,279.47</b>	<b>8,79,974.84</b>	<b>8,72,279.47</b>	<b>8,70,363.86</b>
* Restated												







**S. P. CHOPRA & CO.**

Chartered Accountants

Corporate Office  
1505, Astralis Supernova  
Sector-94, Gautam Buddha Nagar  
Noida – 201 301  
Phone 0120 - 4516921  
www.spchopra.in  
[spc1949@spchopra.in](mailto:spc1949@spchopra.in)

**Independent Auditor's Report on consolidated financial results of Energy Efficiency Services Limited pursuant to the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

**To the Board of Directors of 'Energy Efficiency Services Limited'**

**Report on the audit of the consolidated financial results**

**Opinion**

We have audited the accompanying consolidated financial results of '**Energy Efficiency Services Limited**' (the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), and its joint venture for the year ended 31 March 2022 (the "Statement"), being submitted by the holding company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements and other financial information of the subsidiaries and joint venture, referred to in '*Other Matters*' section below, the Statement:

i. includes the annual financial results of the following entities:

#	Name of Company	Company of which subsidiary
<b>A</b>	<b>Subsidiaries</b>	
1	Convergence Energy Services Limited	-
2	EESL Energy Solutions LLC	-
3	EESL EnergyPro Assets Limited	-
<b>B</b>	<b>Step down subsidiaries</b>	
1	Anesco Energy Services South Ltd	EESL EnergyPro Assets Limited
2	Creighton Energy Limited	EESL EnergyPro Assets Limited
3	EPAL Holdings Limited	EESL EnergyPro Assets Limited
4	Edina Acquisition Limited	EPAL Holdings Limited
5	Edina Power Services Limited	Edina Acquisition Limited
6	Edina Limited	Edina Power Services Limited
7	Edina UK Limited	Edina Power Services Limited
8	Edina Australia Pty Limited	Edina Power Services Limited
9	Armoura Holdings Limited	Edina Power Services Limited
10	Stanbeck Limited	Edina Power Services Limited
11	Edina Manufacturing Limited	Edina Power Services Limited
12	Edina Power Limited	Edina Power Services Limited
13	EPSL Trigenation Private Limited	Edina Power Services Limited
<b>C</b>	<b>Joint venture</b>	-
1	Intellismart Infrastructure Pvt. Ltd	

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- ii. is presented in accordance with the requirements of regulation 52 of the Listing Regulations in this regard; and
- iii. give a true and fair view in conformity with the applicable Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Companies Act, 2013 ("the Act") read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and other accounting principles generally accepted in India, of the net loss and other comprehensive loss and other financial information of the Group for the year ended 31 March 2022.

**Basis for opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's responsibilities for the audit of the Statement' section of our report. We are independent of the Group and its joint venture, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matters" section below, is sufficient and appropriate to provide a basis for our opinion on the consolidated financial results.

**Emphasis of matters**

We draw attention to the following matters in the notes to the consolidated financial results:

- a) Necessary rectifications as may be required to be effected in the consolidated financial results upon completion of reconciliation of trade receivables, trade payables, capital work in progress and property, plant and equipment including its physical verification. Refer note 10 to the consolidated financial results.
- b) (i) The Company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc. including for those meters where the billing could not be done (ii) reconciliation of street lights installed/ completed so as to adequately capitalize/ recognize revenue, the effect of these notes shall be considered in the year in which such amendments/ reconciliations/ receipt of data are finalized and amounts determined. Refer note 11 to the consolidated financial results.
- c) Provision of ₹ 4,145.96 lakhs has been charged to consolidated statement of profit and loss in the current year i.e. 2021-22 and ₹ 6,660.92 lakhs pertaining to the financial years 2014-15 to 2020-21 has been restated in the respective years towards ESCO services rendered to various urban local bodies (ULB's) for the reasons as stated in note 13(i) to the consolidated financial results.
- d) Accumulation of trade receivables to ₹ 3,72,450.02 lakhs against which Expected Credit Loss (ECL) of ₹ 5,642.89 lakhs created during the year and cumulative ECL of ₹ 13,419.62 lakhs as at 31 March 2022, based on assessment by an external agency is considered adequate by the management for the reasons as stated in note 12 to the consolidated financial results.

Our opinion is not modified in respect of these matters.



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**Management's responsibilities for the Statement**

This Statement has been prepared on the basis of the annual consolidated financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of these consolidated financial results that give a true and fair view of the consolidated net loss and other comprehensive expense and other financial information of the Group including its joint venture, in accordance with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India and in compliance with regulation 52 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and its joint venture are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and its joint venture and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial results, the respective Board of Directors of the companies included in the Group and its joint venture are responsible for assessing the ability of the Group and its joint venture to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group and its joint venture or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and its joint venture are responsible for overseeing the financial reporting process of the Group and joint venture.

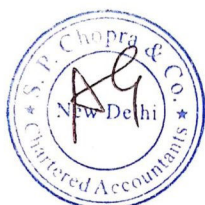
**Auditor's responsibilities for the audit of the Statement**

Our objectives are to obtain reasonable assurance about whether the consolidated financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

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- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of the consolidated financial statements on whether the company has adequate internal financial controls with reference to consolidated financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its joint venture to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its joint venture to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial results, including the disclosures, and whether the consolidated financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial statements and other financial information of the entities within the Group and its joint venture to express an opinion on the consolidated financial results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated financial results of which we are the independent auditors. For the other entities included in the consolidated financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the holding company and such other entities included in the consolidated financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

**Other matters**

- a) We did not audit the financial statements/ information of a foreign branch of the holding company, included in the consolidated financial results whose financial statements/ information reflects total assets of ₹ 2,892.06 lakhs as at 31 March 2022 and total revenue of ₹ 31.32 lakhs for the year ended on that date, the financial statements/ information of the said branch is certified by the management and has not been audited by any other auditor. Our opinion in so far as it relates to the amounts and disclosures included in respect of the said branch solely on the information certified by the management.



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- b) The consolidated financial results include the audited financial statements of 2 subsidiaries and 13 step down subsidiaries, whose financial statements reflect Group's share of total assets of ₹ 103,053.70 lakhs as at 31 March 2022, Group's share of total revenue of ₹ 69,303.10 lakhs and Group's share of total net loss after tax (including other comprehensive loss) of ₹ 2,545.22 lakhs for the year ended 31 March 2022, as considered in the consolidated financial results, which have been audited by their respective independent auditors. The independent auditors' reports on financial statements of these entities have been furnished to us and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the report of such auditors and the procedures performed by us are as stated in paragraph above.
- c) The consolidated financial results include the unaudited financial results of 1 subsidiary, whose financial statements/ financial information reflect Group's share of total assets of ₹ 370.16 lakhs as at 31 March 2022, Group's share of total revenue of ₹ 295.42 lakhs and Group's share of total net loss after tax of ₹ 40.84 lakhs for the year ended 31 March 2022 and 1 joint venture whose financial statements reflect Group's share of total net loss after tax (including other comprehensive expense) of ₹ 24.07 lakhs for the year ended 31 March 2022, as considered in the consolidated financial results. The unaudited interim financial statements/ financial information has been furnished to us by the Board of Directors and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of the said subsidiary is based solely on such unaudited financial statements/ financial information. In our opinion and according to the information and explanations given to us by the Board of Directors, these financial statements/ financial informations are not material to the Group.

Our opinion on the consolidated financial results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements certified by the management.



Place: New Delhi  
Date: 8 July 2022

For S. P. Chopra & Co.  
Chartered Accountants  
Firm Registration No. 000346N

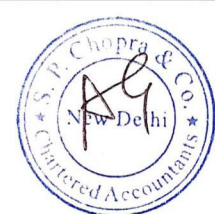
Ankur Goyal  
Partner  
Membership No. 099143  
UDIN 22099143AMMFSV6548

**ENERGY EFFICIENCY SERVICES LIMITED**  
CIN: U40200DL2009PLC196789  
**Registered Office:** NFL Building, 5th & 6th Floor, Core – III,  
SCOPE Complex, Lodhi Road, New Delhi – 110003  
Website: [www.eeslindia.org](http://www.eeslindia.org), E-mail: [info@eesl.co.in](mailto:info@eesl.co.in)

**Statement of audited consolidated financial results for the year ended 31 March 2022**

(₹ in lakhs except as stated otherwise)

Sr. No.	Particulars	Year ended	
		31 March 2022	31 March 2021*
		(Audited)	(Audited)
<b>1</b>	<b>Income</b>		
	Revenue from operations	2,22,209.50	2,11,796.47
	Other income	4,576.21	14,254.47
	<b>Total income</b>	<b>2,26,785.71</b>	<b>2,26,050.94</b>
<b>2</b>	<b>Expenses</b>		
	Purchase of stock-in-trade	61,429.24	64,151.45
	(Increase)/ Decrease in inventories	3,769.27	1,956.98
	Employee benefits expense	17,929.24	16,302.61
	Finance costs	40,271.79	37,975.95
	Depreciation and amortization expense	65,571.29	57,571.05
	Other expenses	61,771.09	49,736.42
	<b>Total expenses</b>	<b>2,50,741.92</b>	<b>2,27,694.46</b>
<b>3</b>	<b>Profit/ (Loss) before share of net profits of investments accounted for using equity method and tax</b>	<b>(23,956.21)</b>	<b>(1,643.52)</b>
	Add: Share of net profits of joint ventures accounted for using equity method	(10.84)	(134.37)
<b>4</b>	<b>Profit/ (loss) before tax</b>	<b>(23,967.05)</b>	<b>(1,777.89)</b>
	<b>Tax expense:</b>		
<b>5</b>	Current tax	248.78	196.42
	Earlier years	72.72	(89.00)
	Deferred tax	(7,210.96)	1,104.67
	<b>Total tax expense</b>	<b>(6,889.46)</b>	<b>1,212.09</b>
<b>6</b>	<b>Profit/ (loss) for the year</b>	<b>(17,077.59)</b>	<b>(2,989.98)</b>
	<i>Other comprehensive income:</i>		
	<i>Items that will not be reclassified to profit &amp; loss (net of tax)</i>		
	Re-measurement (loss)/ gain of defined benefit obligations	(121.76)	(27.22)
<b>7</b>	<i>Less: Income tax related to these items that will not be reclassified to profit or loss</i>	<i>(30.64)</i>	<i>(6.85)</i>
	<b>Net actuarial gains/(losses) on defined benefit plans</b>	<b>(91.12)</b>	<b>(20.37)</b>
	<i>Items that will be reclassified to profit or loss (net of tax)</i>		
<b>8</b>	Exchange differences on translation of foreign operations	(624.05)	2,235.81
	<b>Other comprehensive income/ (loss) for the period/ year (net of income tax)</b>	<b>(715.17)</b>	<b>2,215.44</b>
<b>9</b>	<b>Total comprehensive income/ (loss) for the period/ year</b>	<b>(17,792.76)</b>	<b>(774.54)</b>





Sr. No.	Particulars	Year ended	
		31 March 2022	31 March 2021*
		(Audited)	(Audited)
10	Earnings per share (EPS) (Face value of ₹ 10/- per share)		
	Basic (₹) (not annualised)	(1.39)	(0.26)
	Diluted (₹) (not annualised)	(1.39)	(0.26)
11	Paid up equity share capital (Face value of ₹ 10/- per share)	1,39,082.00	98,332.84
12	Paid up debt capital #	4,46,583.72	5,16,030.71
13	Reserves excluding revaluation reserves	(17,103.67)	598.18
14	Net worth	1,21,978.33	98,931.02
15	Debenture redemption reserve	7,000.00	12,434.13
16	Debt equity ratio (Refer note 4)	3.66	5.22
17	Debt service coverage ratio (Refer note 4)	0.86	1.22
18	Interest service coverage ratio (Refer note 4)	3.09	3.02
19	Current ratio	1.19	1.39
20	Long term debt to working capital	5.14	3.39
21	Bad debts to account receivable ratio	-	-
22	Current liability ratio	0.50	0.42
23	Total debts to total assets	0.69	0.69
24	Debtors turnover ratio	0.66	0.71
25	Inventory turnover ratio	9.80	8.31
26	Operating margin (%)	36.11	41.54
27	Net profit margin (%)	(7.69)	(1.41)

\* Restated

# Comprising long term borrowings net of current maturities.

#### Notes to consolidated financial results:

- The audited consolidated financial results are subject to review by the Comptroller and Auditor General of India under section 143(6) of the Companies Act, 2013.
- The above audited consolidated financial results of the company for the year ended 31 March 2022 have been reviewed by the Audit Committee and after recommendation approved by the Board of Directors at their respective meetings held on 8<sup>th</sup> July, 2022. The statutory auditors have conducted the audit of consolidated financial results of the company for the year ended 31 March 2022, in accordance with Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI (Listing Obligations and Disclosure Requirements) (Fifth Amendment) Regulations, 2021 and have issued audit report which has been suitably addressed.
- The above consolidated financial results have been prepared in accordance with the recognition and measurement principles of applicable Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- As the holding company did not receive any complaints from the Debenture holder(s) hence none was pending as at 31 March 2022.




5. Ratios as at 31 March 2022 have been computed on under noted basis:

- **Debt equity ratio:** Debt/ Equity, where equity comprises of equity share capital and other equity and debt comprises of bonds and long-term borrowings net of current maturities.
- **Debt service coverage ratio:** PBDIT/ (Repayments + Interest and finance charges pertaining to long term borrowings.
- **Interest service coverage ratio:** PBDIT / Interest and finance charges pertaining to long term borrowings.

6. Listed non-convertible bonds of the holding company aggregating to ₹ 26,072.32 lakhs (including accrued interest) as at 31 March 2022 (₹ 39,100.18 lakhs as at 31 March, 2021) are secured by pari-passu charge on the movable fixed assets of the company both present and future. The company has maintained 100% asset cover sufficient to discharge the principal amount of the said debentures and the interest thereon, in terms of Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

7. As at 31 March 2022, the holding company has 4500 (nos.) of listed non-convertible, unsecured, redeemable, taxable, non-cumulative bonds (Series II – 2017-18 issued on 18 July 2017) in the nature of debentures amounting to ₹ 47,471.42 lakhs (including accrued interest with face value of ₹ 10 lakhs each) at a coupon rate of 7.80% p.a. (₹ 47,471.42 lakhs as at 31 March, 2021).

8. As on 31 March 2022, unclaimed interest of ₹ 1.61 lakhs on debentures (₹ 0.81 lakhs each pertaining to year 2016-17 and 2017-18) is not due for transfer to the "Investor's Education and Protection Fund". The said amount of unclaimed interest has been kept in a separate bank account and the holding company is in the process of opening an escrow account for the same.

9. The group has considered the possible effects that may result from the Covid-19 pandemic on the carrying amount of property, plant and equipment, inventories, receivables and other current assets. The management, based on current indicators of future economic conditions, expects that the carrying amount of the assets will be recovered, liabilities will be settled, and sufficient liquidity is available to fund the business operations for at least another 12 months. Given the uncertainties of the pandemic, the group will continue to closely monitor any material changes to future economic conditions.

10. **Balance confirmations/ reconciliations**

- a. The holding company's property, plant and equipment primarily consists of project assets under ESCO model, which are spread all over the country, however, physical verification of these assets could not be undertaken, pending finalisation of modalities in view of large quantities per contract/ projects. The holding company is taking adequate steps to work out the modalities for the same and thereafter physical verification shall be undertaken in the phased manner.
- b. The details/ components of project wise work/ components appearing under capital work-in-progress of the holding company are under preparation/ compilation in view of number of contracts of large quantities consisting of small items, hence the assessment of stage of completion of such small quantities could not be ascertained due to lack of complete information of its installation from the contractors/ vendors. Appropriate steps have been initiated to compile those details to suitably capitalise these items project wise.
- c. The holding company during the year under audit has reconciled a major portion of various balances lying under trade receivable and trade payables. The necessary adjustments if any, which in the view of management may not be material, will be carried out on completion of the exercise.

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11. **Revenue recognition**

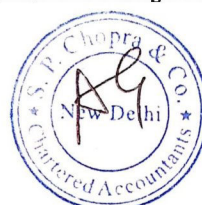
- a. The holding company is in the process to seek clarifications/ amendments in certain agreements for smart meter projects, for extension of period, change in rates etc., the effect of which shall be considered in the year in which such amendments are finalized. Further, as per terms of agreement, revenue from smart meters to be booked for which reading is captured from various Discoms however where the reading could not be captured due to tele communication issue, TD/ PD cases etc, the holding company is taking steps to devise a suitable mechanism to bill for such installed meters.
- b. The details of streetlights installed and completed till date against quantity ordered by Urban Local Bodies (ULB) is under compilation by the holding company and thereafter adjustment towards capitalization and revenue recognition, if any, will be undertaken. No material differences are envisaged at this stage and the same will be accounted in the year of completion of compilation/ reconciliation.
- c. Under Trigeneneration ESCO segment, the details of bill read/ gas consumption etc. could not be compiled by the holding company due to non-receipt of relevant data from customers. Consequently, the revenue could not be recognized for the period October 2021 to March 2022 and will be recognised in the subsequent period.
- d. The billing towards PMC and repair and maintenance (R&M) for the year in respect of Energy Efficient Pumps under AgDSM project in the state of Andhra Pradesh has been raised to the extent details received from DISCOM and balance bill could not be raised due to splitting of DISCOMS i.e. APSPDCL and APCPDCL. The revenue will be recognised by the holding company as and when the revised agreement is signed with DISCOMS for the pumps in their relevant jurisdiction.

12. Trade receivables, primarily consisting of dues recoverable from various government bodies/ ULBs, has accumulated to ₹ 3,72,450.02 lakhs as at 31 March 2022. The company appointed an external agency for an assessment/ evaluation of credit risk based on factors such as ageing of dues, specific credit circumstances, nature and credit worthiness, historical payment behaviour etc. Based on aforesaid assessment, Expected Credit Loss (ECL) of ₹ 5,642.89 lakhs has been created during the year resulting in cumulative ECL of ₹ 13,419.62 lakhs as at 31 March, 2022.

The company is actively pursuing/ following up for the recovery of dues from trade receivables with the support of various stakeholders including the administrative ministry and is confident of recovery of these dues as these are mainly from various government agencies, hence the aforesaid provision is considered adequate by the management.

13. The holding company has retrospectively restated its financial statements in accordance with 'Ind AS 8- Accounting Policies, Changes in Accounting Estimates and Errors' on account of major reasons stated below:

- i) Revenue recognition towards ESCO services to various urban local bodies (ULB's), which could not be accounted for fully/ correctly earlier due to pending clarification/clarity on account of interest portion of the project cost, taxes etc., the company has since received such clarifications and accordingly made a provision of ₹ 4,145.96 lakhs for the financial year 2021-22 by debiting it to statement of profit and loss. ₹ 6,660.93 lakhs pertaining to the previous period from financial year 2014-15 to 2020-21 has been restated in the respective years. This has resulted in reduction of retained earnings as at 1 April 2020 by ₹ 3,291.14 lakhs and increase in provisions on trade receivables for the year ended 31 March 2021 by ₹ 3,369.79 lakhs.
- ii) During the current year, the company has paid guarantee fees pertaining to previous years to Government of India on account of guarantee provided to the company on some of its foreign currency loans resulting





in reduction in retained earnings as at 1 April 2020 by ₹ 529.15 lakhs and increase in finance cost for the year ended 31 March 2021 by ₹ 1,027.54 lakhs.

- iii) The company has recalculated the depreciation expense on its property plant and equipment and intangible assets as per its accounting policies and difference in depreciation in previous years has been restated. Accordingly, the company has reduced its property, plant and equipment with corresponding impact in retained earnings by ₹ 1,139.02 lakhs as at 1 April 2020. For the year ended 31 March 2021, the company has recognised depreciation expense of ₹ 1,043.61 lakhs and ₹ 4.41 lakhs on property, plant and equipment and intangible assets respectively.
- iv) The company has recognised subsidy income of ₹ 537.00 lakhs, written back excess provision of ₹ 437.47 lakhs and income on account of penalty charged from vendors of ₹ 285.31 lakhs pertaining to previous year in other income for the year ended 31 March 2021.
- v) Interest earned on advance received under "Atal Jyoti Yojana Scheme", recorded as other income in previous years, has now been credited to scheme, resulting in decline in retained earnings as at 1 April 2020 by ₹ 3,546.08 lakhs and other income for the year ended 31 March 2021 by ₹ 285.69 lakhs.
- vi) The company had recognised grant received as advance from customers in previous years. The company has now recognised grant income in line with its accounting policy resulting in increase in retained earnings as at 1 April 2020 by ₹ 132.43 lakhs and other income for the year ended 31 March 2021 by ₹ 535.67 lakhs.
- vii) The Company has increased the other income of previous year by ₹ 201.66 lakhs on account of penal interest income on delay in submission of CPG and increased the other expenses on account of discounting of trade receivables and prior period expenses by ₹ 56.64 lakhs and ₹ 20.65 lakhs respectively.
- viii) The company has reduced its CWIP by ₹ 682.99 lakhs and ₹ 148.00 lakhs on account of revenue nature of the expenses with a corresponding impact on the retained earnings as at 1 April 2020. The company has further reduced its retained earnings as at 1 April 2020 by ₹ 27.20 lakhs on account of prior period expenses.
- ix) Consequential to the above-mentioned adjustments, the company has recognised deferred tax credit of ₹ 1,081.48 lakhs as at 1 April 2020 and further credit of ₹ 609.24 lakhs during the year ended 31 March 2021. The above-mentioned adjustments have resulted in decline in other equity as at 1 April 2020 by ₹ 8,148.97 lakhs and decline in profit for the year ended 31 March 2021 by ₹ 3,201.98 lakhs.

**14. Investments by holding company in subsidiaries and joint venture company**

- a. During the year, the company has further invested ₹ 6,150.60 lakhs by acquiring 6,000,000 shares in EESL EnergyPro Assets Limited at face value of GBP 1 each resulting in increase in shareholding from 84.55% to 86.80%.
- b. The company had invested ₹ 18.33 lakhs during the financial year ended 31 March 2021 and acquired 29% equity stake in a newly formed company EESL Energy Solutions LLC with management control. The JV agreement amongst JV partners was amended w.e.f. 15 September 2021. Consequently, one of the JV partners has divested his shareholding in the JV company in favour of EESL resulting in increase in EESL's shareholding to 51%, which is yet to be ratified by EESL.
- c. The company has further invested ₹ 1000.00 lakhs (31 March 2021 - ₹ 0.01 lakh) in its wholly owned subsidiary namely Convergence Energy Services Limited (newly formed in previous year). The company



has further invested ₹ 3,563.97 lakhs for 3,56,39,700 number of shares on 4 May 2022 i.e. subsequent to the financial year ending 31 March 2022.

- d. The company has further invested ₹ 1,808.10 lakhs (31 March 2021 - ₹ 960.40 lakhs) in its joint venture namely Intellismart Infrastructure Private Limited by acquiring 1,80,81,000 equity shares at a par value of ₹ 10 per share against right issue.
  - e. During the year, the company's shareholding in its joint venture namely NEESL Private Limited has reduced from 26% to 2.21% as the joint venture partner has introduced fresh equity in the joint venture company. It resulted into reduction in shareholding and in terms of the joint venture agreement, the company has lost joint control of NEESL Private Limited, which is yet to be ratified by EESL. Further, the said investment is carried at cost considering the value of investment is nominal.
15. The group has three reportable segments i.e. sale of goods, sale of services and Industrial Engine & Components which are the group's strategic business units. The strategic business units offer different products and services, and are managed separately as they require different technology and marketing strategies. Segment reporting for the three months and year ended on 31 March 2022 is attached as **Annexure-A**.
  16. The group was not required to compile corresponding financial results for three months ended 31 March 2021, 31 December 2021 and 31 March 2022; hence the columns for aforesaid three months have not been incorporated.
  17. The figures for the corresponding previous period/ year have been regrouped/ reclassified, wherever necessary to make them comparable.
  18. The subsidiaries, joint venture companies considered in consolidated financial results for the year ended 31 March 2022 are as under:

Sr. No.	Company	Ownership (%)
<b>Subsidiary Company - Incorporated in India</b>		
1	Convergence Energy Services Limited (incorporated in India)	100.00%
<b>Subsidiary Company - Incorporate outside India</b>		
2	EESL EnergyPro Assets Limited (incorporated in United Kingdom)	86.80%
3	EESL Energy Solutions LLC (incorporated in United Arab Emirates)	29.00%
<b>Step-down Subsidiary Company – Incorporated in India</b>		
1	EPSP Trigenation Private Limited	86.80%
<b>Step-down Subsidiary Company – Incorporated outside India</b>		
1	Anesco Energy Services South Ltd	86.80%
2	Creighton Energy Limited	86.80%
3	EPAL Holdings Limited	86.80%
4	Edina Acquisition Limited	86.80%
5	Edina Power Services Limited	86.80%
6	Edina Limited	86.80%
7	Edina UK Limited	86.80%
8	Edina Australia Pty Limited*	86.80%
9	Armoura Holdings Limited	86.80%
10	Stanbeck Limited	86.80%
11	Edina Manufacturing Limited	86.80%
12	Edina Power Limited	86.80%



19. Statement of consolidated assets and liabilities as at 31 March 2022

(₹ in Lakhs except as stated otherwise)

Particulars	As at 31 March 2022	As at 31 March 2021*
	(Audited)	(Audited)
<b>Assets</b>		
<b>Non-current assets</b>		
Property, plant and equipment	3,03,095.92	2,91,272.55
Capital work-in-progress	1,05,524.25	1,21,330.51
Right-of-use assets	1,410.85	1,615.64
Goodwill	47,601.52	48,263.10
Intangible assets	7,275.83	730.66
Intangible assets under development	-	10.79
Investments in subsidiary and joint venture company accounted for using equity method	2,618.32	832.62
<b>Financial Assets</b>		
Investments	1,841.75	1,867.36
Loans	7,112.14	6,840.25
Other financial assets	14,190.04	13,109.92
Deferred tax assets (net)	8,701.03	1,403.67
Other non-current assets	5,848.44	3,128.29
<b>Total non-current assets</b>	<b>5,05,220.09</b>	<b>4,90,405.36</b>
<b>Current assets</b>		
Inventories	20,672.81	24,676.39
<b>Financial assets</b>		
Trade receivables	3,54,430.32	3,15,860.41
Cash and cash equivalent	75,914.13	73,787.87
Bank balances other than cash and cash equivalent	29,876.96	51,790.02
Loans	152.81	139.64
Other financial assets	19,585.87	23,117.19
Current tax assets (net)	1,579.89	1,251.67
Other current assets	45,415.09	49,349.84
<b>Total current assets</b>	<b>5,47,627.88</b>	<b>5,39,973.03</b>
<b>Total Assets</b>	<b>10,52,847.97</b>	<b>10,30,378.39</b>
<b>Equity and Liabilities</b>		
<b>Equity</b>		
Equity share capital	1,39,082.00	98,332.84
Other equity	(17,103.67)	598.18
<b>Equity attributable to owners</b>	<b>1,21,978.33</b>	<b>98,931.02</b>
Non-controlling interests	4,628.17	4,719.08
<b>Total equity</b>	<b>1,26,606.50</b>	<b>1,03,650.10</b>

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Particulars	As at 31 March 2022	As at 31 March 2021*
	(Audited)	(Audited)
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
Financial liabilities		
Borrowings	4,46,583.72	5,16,030.71
Lease Liabilities	308.06	524.14
Trade payables		
-total outstanding dues of micro enterprises and small enterprises	938.80	1,809.21
-total outstanding dues of creditors other than micro enterprises and small enterprises	10,130.39	13,225.32
Other financial liabilities	2,079.96	4,304.82
Provisions	1,383.17	1,112.03
Deferred tax liabilities (net)	240.53	178.58
Other non-current liabilities	3,771.09	1,797.19
<b>Total non-current liabilities</b>	<b>4,65,435.72</b>	<b>5,38,982.00</b>
<b>Current liabilities</b>		
Financial liabilities		
Borrowings	2,81,617.29	1,92,423.59
Lease Liabilities	517.44	444.15
Trade payables		
-total outstanding dues of micro enterprises and small enterprises	9,197.45	8,030.59
-total outstanding dues of creditors other than micro enterprises and small enterprises	1,03,021.20	1,13,355.67
Other financial liabilities	50,186.92	56,617.27
Other current liabilities	16,040.99	16,590.92
Provisions	68.98	55.95
Current tax liabilities (net)	155.48	228.15
<b>Total current liabilities</b>	<b>4,60,805.75</b>	<b>3,87,746.29</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>10,52,847.97</b>	<b>10,30,378.39</b>

\* Restated



20. Statement of consolidated cash flows for the year ended 31 March 2022

(₹ in Lakhs except as stated otherwise)

	Particulars	Year ended 31 March 2022	Year ended 31 March 2021*
		(Audited)	(Audited)
<b>A</b>	<b>Cash flow from operating activities</b>		
	Profit/ (Loss) before tax	(23,967.05)	(1,777.89)
	<b>Adjustments for:</b>		
	Depreciation and amortization expense	65,571.29	57,571.05
	Finance costs	35,694.68	36,211.50
	Bad debts	3.42	2.95
	Allowance for doubtful receivables	5,642.89	6,337.18
	Provision for interest variance	4,145.96	3,369.79
	Provision for doubtful advances	852.27	-
	Provision for shortage in inventories	353.02	-
	Loss on sale of property, plant and equipment (net)	3.27	9.33
	Interest income	(2,134.76)	(3,046.80)
	(Gain)/ loss on foreign currency transactions and translation (net)	9,245.74	(2,908.72)
	Grant income	(727.59)	(845.13)
	Liquidation damages recovered from vendors	(642.15)	(2,332.65)
	Liabilities/ excess provisions no longer required written back	(79.94)	(1,523.56)
	Share of net profits/ (losses) of joint ventures	10.84	134.37
	<b>Operating profit/ (loss) before working capital changes</b>	<b>93,971.89</b>	<b>91,201.42</b>
	<b>Adjustments for:</b>		
	(Increase) / Decrease in Trade receivables	(48,201.35)	(43,297.57)
	(Increase) / Decrease in Inventories	3,581.10	1,959.60
	(Increase) / Decrease in loans, other financial assets and other assets	382.37	(844.12)
	Increase / (Decrease) in trade payables, other financial liabilities and other liabilities	(15,225.60)	(16,845.16)
	Increase / (Decrease) in provisions	162.41	189.58
	<b>Cash (used in) / generated from operations</b>	<b>34,670.82</b>	<b>32,363.75</b>
	Less: Income tax paid/ (refund)	722.39	(1,178.87)
	<b>Net cash (used in) / generated from operating activities (A)</b>	<b>33,948.43</b>	<b>33,542.62</b>
<b>B</b>	<b>Cash flow from investing activities</b>		
	Purchase of property, plant and equipment and intangible assets (including capital work-in-progress and capital advance)	(69,063.02)	(63,289.12)
	Interest income	1,814.62	2,479.38
	Investment in joint venture company	(1,796.79)	(917.81)
	Loan given to subsidiary	(367.35)	(367.37)
	Net investment in bank balances other than cash and cash equivalents	22,245.21	(20,712.48)
	<b>Net cash (used in) / generated from investing activities (B)</b>	<b>(47,167.33)</b>	<b>(82,807.40)</b>



Particulars		Year ended 31 March 2022	Year ended 31 March 2021*
		(Audited)	(Audited)
<b>C</b>	<b>Cash flow from financing activities</b>		
	Proceeds from share capital	40,749.16	-
	Proceeds from non-current borrowings	52,899.57	1,44,148.44
	Repayment of non-current borrowings	(77,073.05)	(45,797.23)
	Proceeds / (repayments) of current borrowings (net)	37,602.22	30,269.71
	Finance costs	(39,054.61)	(39,543.05)
	Lease rent paid	(781.83)	(672.33)
	<b>Net cash (used in) / generated from financing activities (C)</b>	<b>14,341.46</b>	<b>88,405.54</b>
	<b>Net Increase / (Decrease) in cash and cash equivalents (A+B+C)</b>	<b>1,122.56</b>	<b>39,140.76</b>
	Cash and cash equivalents at the beginning of the year	73,787.87	34,881.79
	Exchange difference on translation of foreign currency cash and cash equivalents	1,003.70	(234.68)
	<b>Cash and cash equivalents at the end of the period</b>	<b>75,914.13</b>	<b>73,787.87</b>

\* Restated

For and on behalf of Board of Directors  
of Energy Efficiency Services Limited

  
Arun Kumar Mishra  
CEO  
DIN : 09349810

Place: New Delhi  
Date: 8<sup>th</sup> July, 2022









**Statement of Consolidated Segment Reporting as at 31st March 2022**

**Annexure-A**

(₹ in Lakhs except as stated otherwise)

Particulars	Sale of goods		Sale of Service		Industrial engine & component		Total	
	Year ended		Year ended		Year ended		Year ended	
	31st March 2022	31st March 2021*	31st March 2022	31st March 2021*	31st March 2022	31st March 2021	31st March 2022	31st March 2021*
<b>Segment revenue</b>								
sale of products/esco projects/ other consultancy	15,924.31	23,280.47	1,39,277.27	1,29,588.66	68,314.44	60,059.61	2,23,516.02	2,12,928.74
Inter-segment revenue							1,306.52	1,132.27
segment expenses	15,708.06	22,957.92	1,26,165.40	1,11,470.28	67,468.48	61,166.87	2,09,341.94	1,95,595.07
<b>Segment result</b>	<b>216.25</b>	<b>322.55</b>	<b>13,111.87</b>	<b>18,118.38</b>	<b>845.96</b>	<b>(1,107.26)</b>	<b>12,867.56</b>	<b>16,201.40</b>
unallocated corporate interest and other income	-		-				5,178.41	14,912.47
unallocated corporate expenses finance charges depreciation and amortisation	-		-				39,855.37	32,810.64
Unallocated corporate expenses and finance charges net off interest and other income							(36,834.61)	(17,979.29)
<b>Profit Before Tax</b>							<b>(23,967.05)</b>	<b>(1,777.89)</b>
<b>Particulars</b>								
Segment assets	93,297.92	1,02,020.83	7,31,821.18	6,73,657.09	87,185.16	89,970.07	9,12,304.26	8,65,647.99
Unallocated corporate and other assets							1,40,543.71	1,64,730.40
<b>Total Assets</b>	<b>93,297.92</b>	<b>1,02,020.83</b>	<b>7,31,821.18</b>	<b>6,73,657.09</b>	<b>87,185.16</b>	<b>89,970.07</b>	<b>10,52,847.97</b>	<b>10,30,378.39</b>
Segment Liabilities	13,602.60	26,033.92	6,64,549.76	7,02,430.71	52,307.51	59,714.90	7,30,459.87	7,88,179.53
unallocated corporate and other liabilities							1,95,781.60	1,38,548.76
<b>Total Liabilities</b>	<b>13,602.60</b>	<b>26,033.92</b>	<b>6,64,549.76</b>	<b>7,02,430.71</b>	<b>52,307.51</b>	<b>59,714.90</b>	<b>9,26,241.47</b>	<b>9,26,728.29</b>
<i>* Restated</i>								





एनर्जी एफिशिएंसी सर्विसेज़ लिमिटेड  
विद्युत मंत्रालय के सार्वजनिक क्षेत्र के उपक्रमों की संयुक्त उद्यम कंपनी  
**ENERGY EFFICIENCY SERVICES LIMITED**  
A JV of PSUs under the Ministry of Power

Ref. No.: EESL/CS/LC-Bonds/332

Date: 08.07.2022

To,

AGM- Dept. Corporate Services  
BSE Limited, P. J. Towers,  
Dalal Street, Fort,  
Mumbai - 400001

Dear Sir,

**Subject:** Declaration in respect of Unmodified Opinion on Audited Standalone and Consolidated Financial Statements for the Financial Year ended March 31, 2022

**Ref: SCRIP CODE -954969 & 956723**

Pursuant to Regulation 52(3)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby declare and confirm that the Statutory Auditors of the Company have issued an Unmodified Audit Report on Consolidated and Standalone Financial Statements of the Company for the period ended on March 31, 2022.

This is for your information & records.

Thanking You,

**For Energy Efficiency Services Limited**

  
Chief Financial Officer

Encl.: As above

पंजीकृत कार्यालय: एन. एफ. एल. बिल्डिंग, पाँचवा और छठा तल,  
कोर - 3, स्कोप कॉम्प्लेक्स, लोधी रोड, नई दिल्ली - 110003  
दूरभाष: +91 (011) 45801260, फ़ैक्स: +91 (011) 45801265  
वेबसाइट: www.eeslindia.org

**REGISTERED OFFICE:** NFL Building, 5<sup>th</sup> & 6<sup>th</sup> Floor,  
Core - III, SCOPE Complex, Lodhi Road, New Delhi - 110003  
**Tel.:** +91 (011) 45801260, **Fax:** +91 (011) 45801265  
**Website:** www.eeslindia.org

**S. P. CHOPRA & CO.**

Chartered Accountants

Corporate Office

1505, Astralis Supernova  
Sector-94, Gautam Buddha Nagar  
Noida – 201 301  
Phone 0120 - 4516921  
www.spchopra.in  
spc1949@spchopra.in

To,  
The Board of Directors  
Energy Efficiency Services Limited  
**New Delhi**

**Independent Statutory Auditor's Certificate for asset cover in respect of listed debt securities  
of Energy Efficiency Services Limited (EESL) as at 31 March, 2022**

We understand that Energy Efficiency Services Limited ("the Company") having its registered office at NFL Building, 5<sup>th</sup> and 6<sup>th</sup> Floor, Core-III, Scope Complex, Lodhi Road, New Delhi – 110 003, India is required to obtain a certificate with respect to security cover in respect of listed debt securities of the Company as at 31 March, 2022 in terms of requirements of Regulation 56(1)(d) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("LODR Regulations") and SEBI (Debenture Trustees) Regulations, 1993, as amended ("DT Regulations").

**Management's responsibility**

The Company's management is responsible for ensuring that the Company complies with the LODR Regulations and DT Regulations. Further, the Company is also responsible to comply with the requirements of Debenture/ Bond Trust deed executed with respective Debenture/ Bond Trustee.

**Auditor's responsibility**

Our responsibility is to certify the asset cover in respect of listed debt securities of the Company as at 31 March, 2022 based on the audited financial statements and as per the format specified in SEBI Circular No. SEBI/HO/MIRSD/CRADT/CIR/P/2020/230 circular dated 12 November 2020.

We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by the Institute of Chartered Accountants of India. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

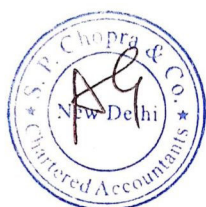
**Opinion**

Based on the examination of books of accounts and other relevant records/ documents, we hereby certify that:

- a) Energy Efficiency Services Limited vide its Board Resolution and information memorandum/ offer document and under various Debenture Trust Deeds, has issued the following listed debt securities outstanding as at 31 March 2022:

ISIN	Private Placement/ Public Issue	Secured/ Unsecured	Sanctioned Amount (Rs. in lakhs)
INE688V07033	Private Placement	Secured	25,000.00
INE688V08015	Private Placement	Unsecured	45,000.00

Contd..p/2



Registered Office – F-31 Connaught Place New Delhi - 110 001 Tel: 91-11-23313495



: 2 :

## b) Security cover for the listed debt securities:

- i. The financial information as at 31 March 2022 has been extracted from the books of accounts for the year ended 31 March 2022 and the other relevant records of the listed entity;
- ii. The secured assets of listed entity provide coverage of 191.59% of the interest and principal amount, which is in accordance with the terms of issue/ debenture trust deed (calculation as per statement of security cover ratio for the Secured debt securities is given in Table – I below)

**Table – I:**

Sr. No.	Particulars		Amount (Rs. in lakhs)
i.	Total assets available for secured Debt Securities' – (secured by pari passu charge on moveable assets) (The share of Debt Securities' charge holders is 16.02%)	A	2,98,930.75
	• Property Plant & Equipment – movable assets		2,98,930.75
	• Loans/ advances given (net of provisions, NPAs and sell down portfolio), Debt Securities, other credit extended etc.		Nil
	• Receivables including interest accrued on Term loan/ Debt Securities etc.		Nil
	• Investment(s)		Nil
	• Cash and cash equivalents and other current/ non-current assets		Nil
ii.	Total borrowings through issue of secured Debt Securities (secured by pari passu charge on assets)	B	1,56,028.40
	• Debt Securities (The details of debt securities are given ISIN wise in the table below)		25,000.00
	• Borrowing from other Financial Institutions having Pari -passu charge		1,29,956.08
	• IND - AS adjustment for effective Interest rate on secured Debt Securities		Nil
	• Interest accrued but not due on secured Debt Securities		1,072.32
iii.	Asset Coverage Ratio (100% or higher as per the terms of offer document/ information memorandum/ debenture trust deed)	A/B	<b>191.59%</b>



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: 3 :

**ISIN wise details**

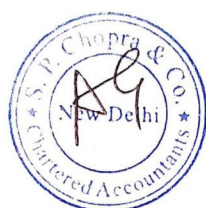
Sr. No.	ISIN	Facility	Type of charge	Sanctioned Amount (Rs. in lakhs)	Outstanding amount as at 31-03-2022 (Rs. in lakhs)	Cover Required	Assets required (Rs. in lakhs)
1.	INE688V07033	Non-convertible Debt Securities	Pari Passu	25,000.00	25,000.00	1.00	25,000.00
	<b>Total</b>			<b>25,000.00</b>	<b>25,000.00</b>		<b>25,000.00</b>

- iii. The total assets of listed entity provide coverage of 116.03 % of the principal, which is in accordance with the terms of issue (calculation as per statement of asset coverage ratio available for unsecured debt securities is given in Table – II below).

**Table – II**

Sr. No.	Particulars		Amount (Rs. in lakhs)
i.	Net assets of the listed entity available for unsecured lenders (Property Plant & Equipment (excluding intangible assets and prepaid expenses) + Investments + Cash & Bank Balances + Other current/ Non-current assets excluding deferred tax assets (-) Total assets available for secured lenders/ creditors on pari passu/exclusive charge basis under the above heads (-) unsecured current/ non-current liabilities (-) interest accrued/ payable on unsecured borrowings)	A	4,63,792.80
ii.	Total Borrowings (unsecured)	B	3,99,702.56
	• Term loan		3,48,231.14
	• Non-convertible Debt Securities		47,471.42
	• CC/ OD Limits		Nil
	• Other Borrowings		4,000.00
	• IND - AS adjustment for effective Interest rate on unsecured borrowings		Nil
iii.	Assets Coverage Ratio (100% or higher as per the terms of Offer Document/ Information Memorandum/ Debenture Trust Deed)	(A/B)	116.03%

Contd..p/4



: 4 :

c) **Compliance of all the covenants/ terms of the issue in respect of listed debt securities of the listed entity**

We have examined the compliances made by Energy Efficiency Services Limited in respect of the covenants/ terms of the issue of the listed debt securities (NCD's) and certify that such covenants/ terms of the issue have been complied by Energy Efficiency Services Limited.

The above certificate has been given on the basis of information provided by the Company's Management and the records produced before us for our verification.

**Restriction on Use**

This certificate has been issued to the management of Energy Efficiency Services Limited to comply with requirements of LODR Regulations. Our certificate should not be used for any other purpose or by any person other than the Company or its Debenture Trustee. Accordingly, we do not accept or assume any liability or duty of care to any other person to whom this certificate is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.



Place: Noida  
Date: 8 July 2022

For S.P. Chopra & Co.  
Chartered Accountants  
Firm Registration No. 000346N

Ankur Goyal  
Partner  
Membership No. 099143  
UDIN 22099143AMMGAE6582



**Extracts of audited standalone and consolidated financial results for the three months and year ended 31<sup>st</sup> March 2022**

(₹ in lakhs except as stated otherwise)

S. No.	Particulars	Standalone				Consolidated	
		Three months ended		Year ended		Year ended	
		31 <sup>st</sup> March 2022	31 <sup>st</sup> December 2021	31 <sup>st</sup> March 2022	31 <sup>st</sup> March 2021	31 <sup>st</sup> March 2022	31 <sup>st</sup> March 2021
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)	(Audited)
1	Total income (Including Other Income)	46,759.60	38,236.62	1,59,095.91	1,67,485.48	2,26,785.71	2,26,050.94
2	Profit/ (loss) before tax	(13,062.38)	(5,680.93)	(21,795.22)	1,447.58	(23,967.05)	(1,777.89)
3	Profit/ (loss) for the period/ year (after tax)	(8,721.68)	(4,067.10)	(15,094.07)	118.64	(17,077.59)	(2,989.98)
4	Total comprehensive income/ (loss) for the period/ year	(8,718.61)	(4,057.98)	(15,185.19)	98.27	(17,792.76)	(774.54)
5	Paid up equity share capital (Face value of ₹ 10/- per share)	1,39,082.00	1,39,082.00	1,39,082.00	98,332.84	1,39,082.00	98,332.84
6	Reserves excluding revaluation reserves	(13,233.17)	(360.77)	(13,233.17)	1,952.02	(17,103.67)	598.18
7	Net worth	1,25,848.83	1,38,721.23	1,25,848.83	1,00,284.86	1,21,978.33	98,931.02
8	Paid up debt capital (Refer note no. 4)	4,46,213.53	4,51,363.75	4,46,213.53	4,91,695.04	4,46,583.72	5,16,030.71
9	Debt equity ratio	3.55	3.25	3.55	4.90	3.66	5.22
10	Earnings per share (EPS) (Face value of ₹ 10/- per share) Basic and Diluted (₹)	(0.69)	(0.33)	(1.24)	0.01	(1.39)	(0.26)
11	Debenture redemption reserve	7,000.00	7,000.00	7,000.00	12,434.13	7,000.00	12,434.13
12	Debt service coverage ratio	0.90	0.98	0.90	1.32	0.86	1.22
13	Interest service coverage ratio	3.16	3.44	3.16	3.14	3.09	3.02

**Notes:**

1	The above is an extract of the detailed format of three months and year ended audited consolidated and standalone financial results filed with Stock Exchange under Regulations 52 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015. The full format of the three months and year ended audited consolidated and standalone financial results is available on the investor relations of our website <a href="https://www.eeslindia.org">https://www.eeslindia.org</a> and under corporates section of BSE limited at <a href="https://www.bseindia.com">https://www.bseindia.com</a>
2	The above financial results have been duly reviewed and recommended by the Audit Committee and approved by the Board of Directors in their respective meetings held on 8 <sup>th</sup> July, 2022
3	Previous year figures have been regrouped/rearranged wherever considered necessary.
4	Paid up debt capital comprising long term borrowings net of current maturities.

For and on behalf of Board of Directors of Energy Efficiency Services Limited

Place: New Delhi

Date: 08.07.2022



  
Arun Kumar Mishra  
Chief Executive Officer  
DIN: 09349810

EESL/CS/JUL

Dt.08<sup>th</sup> July,2022

To,

AGM – Dept. of Corporate Services  
BSE Limited  
P. J. Towers,  
Dalal Street, Fort,  
Mumbai – 400001

<b>Subject</b>	<b>Information under Regulation 52(4), 52(7) and 54(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the financial year ended 31<sup>st</sup> March, 2022.</b>
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Dear Sir,

In pursuance of Regulation 52(4), 52(7) and 54(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby provide the following information for the financial year ended 31<sup>st</sup> March, 2022:

Sl.	Particular	Details / Ratios
1.	<b>Debt Equity Ratio</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
2.	<b>Debt Service Coverage ratio (%)</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
3.	<b>Interest Service Coverage Ratio (%)</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
4.	<b>Outstanding redeemable preference shares (quantity and value)</b>	Not applicable
5.	<b>Capital Redemption reserve/ Debenture Redemption Reserve (Rs. in Crore)</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
6.	<b>Net Worth (Rs. in Crore)</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
7.	<b>Net Profit after tax (Rs. in Crore)</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
8.	<b>Earnings per Share (Rs.)</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022

पंजीकृत कार्यालय: एन. एफ. एल. बिल्डिंग, पाँचवा और छठा तल,  
कोर - 3, स्कोप कॉम्प्लेक्स, लोधी रोड, नई दिल्ली - 110003  
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**REGISTERED OFFICE:** NFL Building, 5<sup>th</sup> & 6<sup>th</sup> Floor,  
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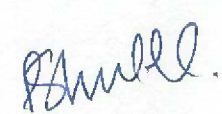


Sl.	Particular	Details / Ratios
9.	<b>Current Ratio</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
10.	<b>Long term debt to working capital</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
11.	<b>Bad debts to Account receivable ratio</b>	Not applicable
12.	<b>Current liability ratio</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
13.	<b>Total debts to total assets</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
14.	<b>Debtors turnover</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
15.	<b>Inventory turnover</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
16.	<b>Operating margin</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
17.	<b>Net profit margin</b>	Refer audited standalone and consolidated financial results for the year ended 31-March-2022
18.	<b>Sector specific equivalent ratio, as applicable</b>	Not applicable
19.	<b>Utilization of issue proceeds under Regulation 52(7)</b>	Not applicable
20.	<b>Material deviations, if any, under Regulation 52(7A)</b>	Not applicable
21.	<b>Extent and Nature of Security Created and Maintained</b>	Non-convertible bonds are secured by way of pari-passu charge on movable fixed assets of the company both present and future with minimum security cover of 1.92 times.

Thanking you,

Yours faithfully

  
(Sandeep Kumar Jain)  
Chief Finance Officer

  
(Pooja Shukla)  
Company Secretary