Amendment No. 1

Ref: EESL/06/2021-22/IT/AMS – ERP SAP Solution/212209050/Amndt. - 1 Date: 14.10.2021

To,

M/s .............

..................

Sub: Amendment No. 1 against Tender/RfP No. EESL/06/2021-22/IT/AMS – ERP SAP Solution/212209050 Dated 28.09.2021 issued for “Hiring of Agency for Application Maintenance and Support related services for ERP - SAP Solution at EESL”.

Ref:

2. Pre-bid meeting held on 06th October 2021 at EESL Corporate office.

Dear Sir/Madam,

The following Amendment (s) to above mentioned RfP are hereby authorized:

1. The Detailed Amendments and clarifications are attached herewith as Annexure – Z.

2. The Bid Schedule mentioned in Section -1 (ITB) is amended as below:

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Description/Query/Clarification Required</th>
<th>As per RfP</th>
<th>Amended As</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Document Sale Date &amp; Timing, i.e., Last date &amp; time for downloading RfP from website.</td>
<td>From 28-09-2021 to 20-10-2021 (up to 1400 hours IST).</td>
<td>Extended up to 21.10.2021 (up to 1400 hours IST).</td>
</tr>
<tr>
<td>2.</td>
<td>Online Bid Submission Period</td>
<td>From 28-09-2021 to 20-10-2021 (up to 1430 hours IST).</td>
<td>Extended up to 21.10.2021 (up to 1430 hours IST).</td>
</tr>
<tr>
<td>3.</td>
<td>Techno-commercial E-bid Opening Date &amp; Time</td>
<td>On 20.10.2021 at 1500 hours IST</td>
<td>On 21.10.2021 at 1500 hours IST</td>
</tr>
</tbody>
</table>

Rest all terms and conditions of RfP/subsequent amendments remains unchanged.

Thanking You,

for and on behalf of EESL

Neeraj Pal
DM (SCM)
<table>
<thead>
<tr>
<th>Sl. No</th>
<th>RFP Document Reference(s)</th>
<th>Content of RFP requiring Clarification(s)</th>
<th>Points of clarification</th>
<th>Clarified as / Amended as / incorporated as / Read as</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>General</td>
<td>Please provide monthly TTs and Enhancement Module(s).</td>
<td></td>
<td>No Change</td>
</tr>
<tr>
<td>2</td>
<td>Qualification Requirements Page No: 128, Point 3</td>
<td>Bidder should have successfully executed ‘similar work’ in the last 3 years (FY 2018-19, 2019-20, 2020-21) in Government department (PSU);</td>
<td>Request to add Global experience so that global implementation best practices can be taken for implementation and support. Bidder should have successfully executed ‘similar work’ in the last 3 years (FY 2018-19, 2019-20, 2020-21) in Government department (PSU); Global</td>
<td>Amended as: Bidder should have successfully executed ‘similar work’ in the last 3 years (FY 2016-17, 2017-18, 2018-19, 2019-20, 2020-21) in last dept / PSU / Corporate /Global ( atleast one project (end-to-end) must be implemented in India). (i) Single work order of Rs. 2,06,00,000/- or (ii) Three work orders each of Rs. 6,00,00,000/- or (iii) Three work orders each of Rs. 1,00,00,000/-</td>
</tr>
<tr>
<td>3</td>
<td>Qualification Requirements - Document Required Page No: 128, Point 3</td>
<td>Work orders along with its evidence for successful completion shall be from any Government Dept / PSU which will only be considered for evaluation.</td>
<td>Work orders along with its evidence for successful completion shall be from any Government Dept / PSU / Global which will only be considered for evaluation.</td>
<td>No Change</td>
</tr>
<tr>
<td>4</td>
<td>Qualification Requirements - Page No: 130, Point 8</td>
<td>SAP ERP experience in India Bidder should have successfully carried out (completed) at least 2 ERP implementations of proposed ERP Product in India within last 5 years; and each implementation must have a minimum of 100 users each; and at least 3 (three) of the following functions should have been covered in these implementations: a. Financial accounting &amp; controlling b. Project Systems c. Material Management d. Inventory &amp; Procurement e. HR &amp; Management Dashboard f. HR &amp; Payroll etc. g. Sales &amp; Distribution h. TRM &amp; Risk Management</td>
<td>Request to add Global experience so that global implementation best practices can be taken for implementation and support. SAP ERP experience in India / Global Bidder should have successfully carried out (completed) at least 2 ERP implementations of proposed ERP Product in India / Global within last 10 years; and each implementation must have a minimum of 100 users each; at least 3 (three) of the following functions should have been covered in these implementations: a. Financial accounting &amp; controlling b. Project Systems c. Material Management d. Inventory &amp; Procurement e. HR &amp; Management Dashboard f. HR &amp; Payroll etc. g. Sales &amp; Distribution h. TRM &amp; Risk Management</td>
<td>Amended as: SAP ERP experience - Bidder should have successfully carried out (completed) at least 2 ERP implementations of proposed ERP Product in India within last 5 years; and each implementation must have a minimum of 100 users each; and at least 3 (three) of the following functions should have been covered in these implementations: a. Financial accounting &amp; controlling b. Project Systems c. Material Management d. Inventory &amp; Procurement e. HR &amp; Management Dashboard f. HR &amp; Payroll etc. g. Sales &amp; Distribution h. TRM &amp; Risk Management (a) Purchase Orders / Work Orders / Contract Agreement and Completion / Go live Certificate from Client. (b) And self-attested certificate covering all the details related to the individual project like Client, Contract period, Contract value, turnover, SAP modules, Project Status etc.</td>
</tr>
<tr>
<td>5</td>
<td>Qualification Requirements - Page No: 130, Point 10</td>
<td>The bidder should have at least 20 SAP certified employees (at least 10 must be on site payroll at the bidding close) comprising of the following modules: FI, MM, PS, ABAP, BASIS, SD and HR &amp; Payroll etc.</td>
<td>The bidder should have at least 300 employees on payroll (at least 100 must be on Proposed ERP); comprising of the following modules: FI, MM, PS, ABAP, BASIS, SD and HR &amp; Payroll etc.</td>
<td>No Change</td>
</tr>
<tr>
<td>6</td>
<td>Qualification Requirements - Page No: 130, Point 11</td>
<td>Infrastructure experience in India (Basic experience)</td>
<td>Infrastructure experience in India / Global (Basic experience)</td>
<td>No Change</td>
</tr>
<tr>
<td>7</td>
<td>Section No: 1.3.1 Firm Experience - Page No: 134, Part No / Clause No: 3</td>
<td>Proposed ERP project experience in Post- Implementation Support last 5 years.</td>
<td>Proposed ERP project experience in Post-Implementation support last 10 years.</td>
<td>No Change</td>
</tr>
<tr>
<td>8</td>
<td>Section No: 1.3.1 Firm Experience - Page No: 134, Part No / Clause No: 4</td>
<td>Proposed ERP project implementation (End-to-End) in last 5 years.</td>
<td>Proposed ERP project implementation (End-to-End) in last 10 years.</td>
<td>No Change</td>
</tr>
<tr>
<td>9</td>
<td>Section No: 1.3.3 Bureau (for Certification), Point 1 Page No: 123</td>
<td>SAP v1.0 Certification in any of the module.</td>
<td>PMF / TEL Certification is required</td>
<td>No Change</td>
</tr>
<tr>
<td>10</td>
<td>Section No: 1.3.3 Bureau (for Implementation), Point 2 Page No: 135</td>
<td>Certified resource/Total resource to be deployed</td>
<td>Minimum 7 Years of Experience</td>
<td>No Change</td>
</tr>
<tr>
<td>11</td>
<td>Section No: 1.3.4 Bureau (for Support), Point 2 Page No: 136</td>
<td>Module resource (with certification from SAP) - 3 Marks</td>
<td>Module resource (with Minimum 5 Years of Experience) - 3 Marks</td>
<td>No Change</td>
</tr>
<tr>
<td>12</td>
<td>General</td>
<td>Please let us know the SAP integrated with which other systems.</td>
<td>Certified as: E-Learning, Business System</td>
<td>Certified as: Professional user - 365 approx payroll, 560 approx. MS- 210 approx</td>
</tr>
<tr>
<td>13</td>
<td>General</td>
<td>Please let us know the SAP users (Professional, Payroll, etc.) using the current system</td>
<td>Certified as: Professional user - 365 approx payroll, 560 approx. MS- 210 approx</td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>Qualification Requirements - Page No: 128, Point 3</td>
<td>Bidder should have successfully executed ‘similar work’ in the last 3 years (FY 2018-19, 2019-20, 2020-21) in Government dept / PSU</td>
<td>Requesting to allow work orders from Pvt. Ltd / Listed Companies in INDIA. Also requesting to allow ongoing projects with complete takes certificate tranche.</td>
<td>Amended as: Bidder should have successfully executed ‘similar work’ in the last 3 years (FY 2016-17, 2017-18, 2018-19, 2019-20, 2020-21) in last dept / PSU / Corporate / Global (atleast one project (end-to-end) must be implemented in India). (i) Single work order of Rs. 2,06,00,000/- or (ii) Three work orders each of Rs. 6,00,00,000/- or (iii) Three work orders each of Rs. 1,00,00,000/-</td>
</tr>
<tr>
<td>15</td>
<td>Qualification Requirements - Page No: 129, Point 5</td>
<td>The Bidder should be profitable (Net profit) in any of the two previous financial years out of last three completed financial years (2017-18, 2018-19, 2019-20).</td>
<td>Requesting to allow the last three financial years as on 2018-19, 2019-20, 2020-21.</td>
<td>No Change</td>
</tr>
</tbody>
</table>
16. **Qualification Requirements**

Page: 119

The net worth of the bidder in immediate last financial year (2019-20) should not be less than 100% of paid up share capital.

Requesting to allow last financial year as 2020-21

No Change

17. **Qualification Requirements**

Page: 120

Bidder should have successfully executed similar work in the last 5 years (FY 2016-17, 2017-18, 2018-19, 2019-20, 2020-21) in Government department/PSU:

1. Single work order of Rs.2,00,00,000/- or above
2. Two work orders each of Rs.1,20,75,000/- or above
3. Three work orders each of Rs.1,03,00,000/- or above

Similar Work Means: ERP implementation & Post Implementation Support (minimum 100 transactional users involving the foundation, commissioning and deployment of SAP application and database on DC and DR. Configuration and restoration of backup, migration of data to DR. DR- DR drill etc.)

We request to accept on-going projects in Govt. Deptt or PSU

Accept experience for Private Clients

Annulled as: Bidder should have successfully executed "Similar Work in the last 5 Years" (FY 2016-17, 2017-18, 2018-19, 2019-20, 2020-21) in Last four years/PSU/Corporation/Global (client one project) (add to end) must be implemented in India

(i) Single work order of Rs.2,28,00,000/- or above
(ii) Two work orders each of Rs.1,20,75,000/- or above
(iii) Three work orders each of Rs.1,03,00,000/- or above

Similar Work Means: ERP implementation & Post Implementation Support (minimum 100 transactional users involving the foundation, commissioning and deployment of SAP application and database on DC and DR. Configuration and restoration of backup, migration of data to DR. DR-DR drill etc.)

Evidence – Completion Certificate from Client.

And self attested certificate covering all the details related to the individual project like Client, Contract period, Contract value, Turnover, SAP modules, Project Status etc.

18. Section 3.1.1 Firm Experience

Page: 114

Proposed ERP project Implementation (End-to-End) in last 5 years.

For 5-projects 10 Marks
For 3-5 projects 7 Marks
For 2 projects 5 Marks

Evidence – Completion Certificate (for Implementation) from Client and Work Order / Purchase Order / Contract Agreement

Request to consider the completion certificate (Phase Completion Certificate from Client)

Proposed ERP project Implementation (End-to-End) in last 5 years.

For 5 projects 10 Marks
For 3-5 projects 7 Marks
For 2 projects 5 Marks

Evidence – Completion Certificate (for Implementation) from Client and Work Order / Purchase Order / Contract Agreement

No Change

19. **Withdraw Bid Submission Period From 28-09-2021 to 20-10-2021 (up to 1400 hours IST)**

No Change

20. Section 3.1.1 Firm Experience

Page: 113

OSM Partner – Bidder should be authorized implementation partner of SAP ERP

Product/Sерvice.

Kindly remove the same – there are partners who is running the project in the successful implementation.

No Change

21. Qualification Requirements

Page: 119

Bidder should have an average Annual Turnover (ATU) of Rs.7,00,00,000/- or immediately preceding three financial years (2017-2018, 2018-2019, and 2019-2020)

Turnover should be minimum 50 Cr

No Change

22. **EVALUATION CRITERIA**

Page: 110

1.3.3 Resources for Implementation, 5.01.2

Request to consider On-going projects in Govt. Dept or PSU

No Change

23. **EVALUATION CRITERIA**

Page: 115

1.3.4 Experience (for Support)

Request to consider On-going projects in Govt. Dept or PSU

No Change

24. 5. Scope of Work for System Integrator

Page: 110

Please make the modified requirement as mentioned in the above.

No Change

25. 5. Scope of Work for System Integrator

Page: 110

The successful bidder should provide Onsite Support for the planned PO for 24x7 support and should be provided within 2 hours.

SLA for 24x7 Support in the above clause should also be 24x7.

No Change

26. 5. Scope of Work for System Integrator

Page: 110

The successful bidder should be having suitable experience in providing similar services.

No Change

27. 5. Scope of Work for System Integrator

Page: 111

The successful bidder should provide 24x7 Support to EESL.

No Change

28. 5. Scope of Work for System Integrator

Page: 111

The successful bidder should provide the 24x7 Support to EESL.

No Change

29. Selection Process

Page: 114

The selection process will be announced in the tender.

No Change

30. Selection Process

Page: 114

The selection process will be announced in the tender.

No Change
Bidder should have successfully executed "Similar Work" in the last 5 years (FY: 2016-17, 2017-18, 2018-19, 2019-20, 2020-21) in Government department/PSU.

- Single work order each of Rs.2,06,00,000/- OR
- Three work orders each of Rs.1,03,00,000/-

Similar Work Means "ERP implementation & Post Implementation Support (minimum 100 transactional users) involving the installation, commissioning and deployment of SAP application and database on DC and DR. Configuration and restoration of backup, migration data to DR. Configuration and restoration of backup, migration data to Cloud Platforms. OR, IR, DR, etc"

Amended as: Bidder should have successfully executed "Similar Work in the last 5 years (FY: 2016-17, 2017-18, 2018-19, 2019-20, 2020-21) in Government department/PSU/Corporate/Global (at least one project (end-to-end) must be implemented today).

- Single work order each of Rs.2,06,00,000/- OR
- Two work orders each of Rs.1,28,75,000/- OR
- Three work orders each of Rs.1,03,00,000/-

Similar Work Means "ERP implementation & Post Implementation Support (minimum 100 transactional users) involving the installation, commissioning and deployment of SAP application and database on DC and DR. Configuration and restoration of backup, migration of data to IR, DR, etc"


And self-attested certificate covering all the details related to the individual project like Client, Contract period, Contract value, Hosted, SAP modules, Project Status etc.

Bidder should have successfully executed "similar work' in Government department/PSU/Corporate/Global (at least one project (end-to-end)) must be implemented today.

- Single work order each of Rs.2,06,00,000/- OR
- Two work orders each of Rs.1,28,75,000/- OR
- Three work orders each of Rs.1,03,00,000/-

Bidder should have successfully carried out (completed) at least 2 ERP implementations of proposed ERP Product in India within last 5 years; and Each implementation must have a minimum of 100 users each; and at least 3 (three) of the following functions should have been covered in all these implementations:

- Financial accounting & Controlling
- Project Systems
- Material Management
- Inventory & Procurement
- HR & Management Dashboard
- IR and Payroll etc.
- Sales and Distribution
- TRM & Risk Management

Amended as: Bidder should have successfully carried out (completed) at least 2 ERP implementations of proposed ERP Product in India within last 5 years; and Each implementation must have a minimum of 100 users each; and at least 3 (three) of the following functions should have been covered in all these implementations:

- Financial accounting & Controlling
- Project Systems
- Material Management
- Inventory & Procurement
- HR & Management Dashboard
- IR and Payroll etc.
- Sales and Distribution
- TRM & Risk Management

And self-attested certificate covering all the details related to the individual project like Client, Contract period, Contract value, Hosted, SAP modules, Project Status etc.

Bidder should have at least one project experience of ERP implementation & Post Implementation Support (minimum 100 transactional users) involving the installation, commissioning and deployment of SAP application and database on DC and DR. Configuration and restoration of backup, migration data to DR. Configuration and restoration of backup, migration data to Cloud Platforms. OR, IR, DR, etc.

No Change

Certified as: DC/DR may be on private cloud, private infra, public cloud etc.