

# Convergence Energy Services Limited

## A wholly owned subsidiary of EESL

Adv. Ref No.: CESL/HR/0324/03

Date- 01/01/2021

### **RECRUITMENT NOTICE**

#### **SUB- Appointment of Director (Operations) on Contractual Basis in CESL.**

Convergence Energy Services Limited (CESL) is a newly established subsidiary of state-owned Energy Efficiency Services Limited, itself a joint venture of public sector companies under the Ministry of Power, Government of India. CESL is focused on delivering clean, affordable and reliable energy. Convergence focuses on energy solutions that lie at the confluence of renewable energy, electric mobility and climate change. It builds upon the decentralised solar development experience in under-served rural communities in India, and over time, using battery energy storage, will deliver renewable energy solutions to power agricultural pumps, street lighting, domestic lighting and cooking appliances in villages. CESL will also work to enable battery powered electric mobility and its infrastructure and design business models to increase the uptake of electric vehicles in India. To enable commercialization of these solutions at scale, Convergence will employ business models that utilize a blend of concessional and commercial capital, carbon finance and grants as appropriate.

Applications are invited from eligible executives for appointment to the post of Director (Operations) on Contractual Basis in CESL to be posted at the Corporate Office of CESL presently in New Delhi. The Job description is as under: -

1.	<b>Name and Address of the Corporate Office of the Company</b>	Convergence Energy Services Limited (CESL) , 5th & 6th Floor, Core-3, SCOPE Complex, Lodhi Road, New Delhi-110003
2.	<b>Name of the Post</b>	Director (Operations)
3.	<b>Job Responsibilities</b>	Reporting to CEO-CESL and managing different projects of Solar, electric mobility, BESS (Battery Energy Storage Systems) and other line of businesses that gets added up in the company's portfolio. <ul style="list-style-type: none"><li>• Expansion and Partner Management:<ul style="list-style-type: none"><li>a. Business Development through Turnkey Projects, Greenfield Development, Bidding Investment</li></ul></li></ul>

		<p>Assessments and Project Appraisal, Collaborate with various stakeholders.</p> <ol style="list-style-type: none"> <li>b. Evaluate regularly the efficiency of business procedures according to organizational objectives and apply improvements</li> <li>c. Ensuring end to end decision making of projects along with deliverables for procurement, commissioning and maintenance for entire project life cycle.</li> </ol> <ul style="list-style-type: none"> <li>• MIS and Business Analytics <ol style="list-style-type: none"> <li>a. Ensuring a Management level dashboard/MIS to CEO and senior leadership team for ensuring smooth operations.</li> </ol> </li> <li>• Process Excellence: <ol style="list-style-type: none"> <li>a. Define and implement a best practice maintenance vision and strategy with supporting policies, processes and procedures that maximize the performance of assets in all business verticals;</li> <li>b. Sharpen SOPs, define TATs and necessary metrics to measure efficiency of operations - handshake with procurement team and state /cluster level installation/operations teams.</li> <li>c. Develop, update and continually review KPI's to give Heads (of various business verticals) a clear oversight of all Business operations;</li> </ol> </li> <li>• Resource Planning &amp; Budgeting <ol style="list-style-type: none"> <li>a. Review financial information and adjust operational budgets to promote profitability.</li> <li>b. Coordination with CFO for closing project accounts timely with necessary inputs.</li> </ol> </li> <li>• People Management <ol style="list-style-type: none"> <li>a. Managing stakeholder relationship with all stakeholders (Client/vendors etc.)</li> <li>b. Optimize team structures across Corporates/States/Clusters</li> </ol> </li> <li>• Company Compliances: Ensure that all projects runs with legality and conformity to established regulations</li> </ul>
4.	<b>Qualification</b>	Minimum Qualification: -

		Full time MBA/Full time Post Graduate diploma in management (2 years)
5.	<b>Emoluments</b>	Approximately CTC of 50 Lakhs per annum excluding Performance related pay, Leaves, laptop, Data card, Long range vehicle with driver etc.
6.	<b>Experience and eligibility</b>	Minimum of 18 years of post-qualification relevant experience.
7.	<b>Maximum Age Limit</b>	55 Years as on 1 <sup>st</sup> January,2021
8.	<b>Duration of Appointment</b>	The selected Executive will be appointed for a period of five years.
9.	<b>Selection Process</b>	Through interview, to be conducted by a Selection Committee.

**The recruitment time schedule shall be as under:**

#### INDICATIVE SCHEDULE OF EVENTS

Start date for Online Registration of Application	04/01/2021 (tentative)
Last date for Online Registration and submission of application. *The form will stay live for 21 days from the date of link activation.	24/01/2021 (mid-night) (tentative)

#### **Other General Terms and Conditions:**

- a) Only Indian Nationals within prescribed Upper Age limit are eligible to apply.
- b) Although the position is based at Corporate Office, Delhi however the selected candidate can be posted anywhere in India/abroad depending on exigencies of work.
- c) Before applying, the candidates should ensure that they fulfill the eligibility criteria and other norms mentioned in this advertisement.

- d) All eligibility qualifications should be recognized in India and from a recognized Institution or University.
- e) Teaching and/ or Trainee experience period will not be counted as work experience. However, training period (i.e. Management/Engineer) in a Public Sector Undertaking on regular pay scale resulting in absorption in E2/E1 in respective grades may be considered for reckoning Post Qualification Executive Experience.
- f) An applicant has to give an undertaking as a part of the application that he/she will join the post, if selected within a period of 3 months from the date of receipt of offer letter. If an applicant does not give such an undertaking, the application would be rejected.
- g) CESL reserves the right to cancel / restrict /enlarge / modify / alter the recruitment/selection criteria /process including emoluments, if need so arises.
- h) CESL reserves the right to shortlist candidates for interview. Applicants should note that mere fulfillment of minimum eligibility criteria may not ensure consideration for short listing for interview. CESL will not entertain any correspondence on this subject and decisions of CESL will be final in all matters.
- i) Candidature is liable to be rejected at any stage of recruitment/ selection process or after joining, if any information provided by the applicant is not found in conformity with the eligibility criteria notified or if CESL comes across any evidence/knowledge that the qualification, experience and any other particulars indicated in application/other forms/formats are not recognized/ false/ misleading and / or amounts to suppression of information/particulars which should have been brought to the notice of CESL.
- j) Incomplete applications are liable to be rejected.
- k) All computations of Age, Post Qualification Experience etc., shall be as on 1<sup>st</sup> January,2021. Date of issuance of final mark sheet shall be taken as the date of acquiring qualification.
- l) In case of any query the same may be sent to [recruitment\\_cesl@eesl.co.in](mailto:recruitment_cesl@eesl.co.in). Candidates are advised to add this e-mail ID to their address book. CESL will not be responsible for bouncing of e-mail / non-delivery of e-mail / delivery of e-mail to junk or spam folders. Contact No. 011-45801260. For further details and progress please visit careers page of CESL under 'www.eeslindia.org'.
- m) All information regarding this recruitment process would be made available in the career section of CESL in EESL website, i.e. [www.eeslindia.org](http://www.eeslindia.org), only. Applicants are advised to check the web site periodically for important updates. Once registered for CESL, all correspondences shall be made through their registered e-mail ID and/ or candidate login. Hence, candidates are requested to correspond with CESL through one email-id.

n) **PROCEDURE FOR APPLYING: -**

All Applications to made online through the link provided in the 'CESL careers' section under the page of the EESL website i.e. <http://www.eeslindia.org/>. Candidates are required to upload recent passport sized photograph (not more than 3 months old), scanned signature and resume. Shortlisted candidates shall be asked to submit required documents before Interview.

**HR department  
Convergence Energy Services Limited  
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